MESSAGE TO INVESTORS

To our Opportunity Austin Investors,

Following a record breaking 2014, we continued building upon the strong achievements in 2015 with excellent progress in our strategic areas of Economy, Talent and Place.

The positive results were accomplished in a year marked by several changes that reshaped the business and political landscape:

• Voters welcomed a new Texas governor, a new Austin mayor, and an historic new 10-1 Austin city council.

• We witnessed significant merger and acquisition activity with Amplify Snack Brands, Dell, HomeAway, chip maker Freescale, now NXP Semiconductors, and SolarWinds.

• Our region’s population crossed the 2 million mark with no indications of slowing.

Our team drove efforts to attract 53 new companies, the second best year for relocations since the inception of Opportunity Austin in 2004. Businesses in diverse industry sectors included Amazon, Fashion Forms, Finspeed, Natera, and Proportion Foods. A complete list of company relocations can be found in the Economy section.

Another key indicator of our thriving economy, 70 existing employers announced they were expanding. This represents the highest number since the Great Recession of 2008. Businesses adding to their payrolls included Accenture, Google, GM, Oracle, Progressive Insurance, Spiceworks and Under Armour.

All told, the Austin metro area added 34,900 net new jobs from Dec. 2014 through Dec. 2015. That represents a growth rate of 3.8%, the third best performing among the Top 50 Metro areas in the U.S.

While there is still more to be done in terms of venture capital, there was $911.3 million worth of investment in 151 venture deals last year. Three more local area companies also went public, which included two drug developers and a popular snack food maker. In addition, our A-list of the Hottest Startup Companies in Austin have now received nearly a billion dollars in funding and exit proceeds since the program began in 2011.
On the talent and education front, we launched a unique initiative with superintendents from nine area school districts as well as local business leaders. The new Direct to College (DTC70) achievement plan drove a regional commitment to increase our direct college enrollment rate to 70 percent, the national average, for the Class of 2016.

One key metric that we track is the poverty rate for our region. A stronger economy isn’t meaningful if many of our friends and neighbors are left behind. When we launched Opportunity Austin 3.0, poverty was on the rise and projected to be 22 percent of our population by 2018. This was not acceptable. Our goal was to create jobs with good incomes and reverse that trend to 15.8 percent. According to recent data from the U.S. Census, our region’s poverty rate is currently below that level. Things are better, but more work is needed. We will continue to be diligent in identifying and developing opportunities to create and grow jobs, especially those important middle-income jobs.

Our transportation advocacy efforts again resulted in positive outcomes. We were pleased to see voters overwhelmingly approve State Proposition 7, which provides more needed funding for highway construction and maintenance. Our local advocacy efforts also played a role to keep mobility projects moving forward. This included the approval in May of the Capital Area Metropolitan Planning Organization (CAMPO) 2040 regional transportation plan as-is. This will help provide more relief for congested areas like MoPac South, 183 North, and of course I-35.

Since it began, Opportunity Austin has worked to add an estimated 298,000 new jobs with a payroll increase of $16 billion to the greater Austin region. This growth is one of the reasons why the Austin region remains on a plethora of “best of” lists. However, Austin and Central Texas must avoid complacency. Jobs are not a guarantee. Going forward, we must remain diligent and focused on the needs of the community – energy, mobility, talent, infrastructure as well as an affordable way to do business – to protect the Austin we love.

Thanks for your continued support of Opportunity Austin.

Phil Wilson  
2015 Chair  
Opportunity Austin  

Gene Austin  
2015 Chair  
Austin Chamber
ECONOMY
DIVERSIFICATION

53 COMPANIES RELOCATED TO THE REGION.

RELOCATIONS BY INDUSTRY SECTOR

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* Projects directly assisted by Austin Chamber

Note: Three companies are not reflected in the chart above as they were not known to have created at least 10 jobs. The three are reflected in 2015’s total relocations because they took more than 10,000 square feet.
# BUSINESS RETENTION & EXPANSION (BR&E)

## 70 COMPANIES EXPANDED IN THE REGION.

### EXPANSIONS BY INDUSTRY SECTOR

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### COMPANIES

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### JOBS

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## 2015 BR&E RESULTS

**NEW JOBS ANNOUNCED**

4,970

**REGIONAL COMPANY EXPANSIONS FROM 2014**

↑ 13%

**JOB CREATION FROM 2014**

↑ 62%

**EXECUTIVE SURVEYS EXECUTED**

414

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### NOTABLE EXPANSIONS:

- **GENERAL MOTORS:** 500 employees
- **ACCENTURE:** 400 employees
- **GOOGLE:** 400 employees
- **MAIN STREET HUB:** 300 employees

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## 2015 SCORECARD FOR RELOCATIONS, BR&E

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<th>2015 RESULTS</th>
<th>PROGRAM TO DATE (2014/2015)</th>
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</tr>
</thead>
<tbody>
<tr>
<td><strong>NEW JOBS</strong></td>
<td>34,900</td>
<td>63,000</td>
<td>102,663</td>
</tr>
<tr>
<td><strong>PAYROLL INCREASE</strong></td>
<td>$1.91 billion</td>
<td>$3.46 billion</td>
<td>$7.08 billion</td>
</tr>
<tr>
<td><strong>CORPORATE RELOCATION ANNOUNCEMENTS</strong></td>
<td>53</td>
<td>117</td>
<td>150</td>
</tr>
<tr>
<td><strong>OUT OF REGION VISITS</strong></td>
<td>299</td>
<td>543</td>
<td>650</td>
</tr>
<tr>
<td><strong>PROSPECT VISITS TO CENTRAL TEXAS</strong></td>
<td>117</td>
<td>252</td>
<td>250</td>
</tr>
<tr>
<td><strong>REGIONAL RETENTION SURVEYS</strong></td>
<td>414</td>
<td>642</td>
<td>1,500</td>
</tr>
</tbody>
</table>
UT-Austin is the 1st Tier-1 university in 50 years to establish a new medical school. The first class of students arrives in June 2016.

Seton Healthcare Family’s new 211-bed teaching hospital, Dell Seton Medical Center, University of Texas-Austin’s new teaching hospital, is set to open in 2017.

Estimated 15,000 new jobs and $2 billion a year in economic activity.
The Austin A-List increases visibility for Austin’s most innovative regional startups. Companies named to the A-List have reached nearly $1 billion in funding and exit proceeds to date. Since its founding, 19 A-List companies have seen successful exits via acquisition or initial public offering.

**2015 WINNERS**

<table>
<thead>
<tr>
<th>EMERGING (UNDER $1M)</th>
<th>GROWTH ($1M - $10M)</th>
<th>SCALE (ABOVE $10M)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Everfest</td>
<td>CognitiveScale</td>
<td>SpareFoot</td>
</tr>
<tr>
<td>Bitfusion.io</td>
<td>Neogenesis Labs</td>
<td>Silvercar</td>
</tr>
<tr>
<td>Green &amp; Grow Inc</td>
<td>Illuminix</td>
<td>Volusion</td>
</tr>
<tr>
<td>ENTvantageDX</td>
<td>Epic</td>
<td></td>
</tr>
<tr>
<td></td>
<td>sparkcognition</td>
<td></td>
</tr>
</tbody>
</table>

**FUNDING ACTIVITY**

<table>
<thead>
<tr>
<th>Year</th>
<th>Deals</th>
<th>Dollars</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>116</td>
<td>$550.8M</td>
</tr>
<tr>
<td>2012</td>
<td>137</td>
<td>$678.7M</td>
</tr>
<tr>
<td>2013</td>
<td>172</td>
<td>$651.7M</td>
</tr>
<tr>
<td>2014</td>
<td>182</td>
<td>$1,051.8M</td>
</tr>
<tr>
<td>2015</td>
<td>151</td>
<td>$911.3M</td>
</tr>
</tbody>
</table>

Source: CB Insights
TALENT
Efforts to attract and develop talent through the Austin region continued on several fronts. As the Human Capital, we remain focused on creating and sustaining a workforce that can respond to the growing demands for well-educated and well-trained workers at all levels.

We continue to focus on addressing the talent gaps in our region. This includes advocating for more enrollment in more computer science programs, better outcomes and greater funding. More of the unemployed need to earn certifications and degrees. The region’s unemployment rate was just above 3 percent at the end of 2015. There are about 36,000 open job postings. However, of the 32,000 unemployed workers looking for a job, about 64 percent have less than a bachelor’s degree.

The Chamber’s #1 higher education priority was to support building new instructional facilities for Texas State in health sciences in Round Rock and computer science in San Marcos. Both efforts were successful during the 2015 Legislature.

Central Texas school districts involved in the Chamber’s DTC70 compact continue to be the class of Texas on FAFSA submission rates. For Q1 2015, our school districts had 45% of their graduating seniors submitting their FAFSA, a three percentage point increase year over year. Overall, this means approximately $121 million in federal, state and institutional financial aid for Central Texas families. The Chamber sponsored 29 financial aid events to help families pay for college.
Direct college enrollment numbers increased for the Class of 2015, as a combination of improved high school graduation rates and regional population growth contributed. In August, the Chamber convened the superintendents of 9 area school districts and several local organizations to sign the Direct to College 70 achievement plan, a unique regional commitment to increase the direct to college enrollment rate to the national average – 70% for today’s Class of 2016 seniors. If successful, about 1,200 more students will go directly to college.

## DTC70 ISD GOAL COMMITMENTS

<table>
<thead>
<tr>
<th>SCHOOL DISTRICT</th>
<th>CLASS OF 2014</th>
<th>CLASS OF 2016</th>
<th>TOTAL NEW MATRICULATES</th>
</tr>
</thead>
<tbody>
<tr>
<td>AUSTIN ISD</td>
<td>61%</td>
<td>70%</td>
<td>381</td>
</tr>
<tr>
<td>DEL VALLE ISD (HIGH SCHOOL)</td>
<td>45%</td>
<td>60%</td>
<td>65</td>
</tr>
<tr>
<td>DEL VALLE ISD (OPPORTUNITY CENTER)</td>
<td>12%</td>
<td>20%</td>
<td>12</td>
</tr>
<tr>
<td>ELGIN ISD</td>
<td>49%</td>
<td>60%</td>
<td>26</td>
</tr>
<tr>
<td>HAYS ISD</td>
<td>53%</td>
<td>62%</td>
<td>86</td>
</tr>
<tr>
<td>HUTTO ISD</td>
<td>49%</td>
<td>60%</td>
<td>35</td>
</tr>
<tr>
<td>LEANDER ISD</td>
<td>66%</td>
<td>72%</td>
<td>121</td>
</tr>
<tr>
<td>MANOR ISD</td>
<td>51%</td>
<td>63%</td>
<td>47</td>
</tr>
<tr>
<td>PFLUGERVILLE ISD</td>
<td>59%</td>
<td>75%</td>
<td>243</td>
</tr>
<tr>
<td>ROUND ROCK ISD</td>
<td>69%</td>
<td>74%</td>
<td>146</td>
</tr>
<tr>
<td>REGIONAL RATE</td>
<td>61%</td>
<td>70%</td>
<td>1164</td>
</tr>
</tbody>
</table>
Local employers need top-talent. Fort Hood is the largest U.S. military installation and will exit 12,000 soldiers over a 24-month period.

In February 2015, the Chamber and Fort Hood hosted our first region-specific job fair, taking 62 companies to recruit the thousands of exiting veterans and their spouses to the area.

**AUSTIN: An attractive city for veterans**

- **#2 Best Places for Careers for Veterans**
  Forbes
- **#9 Most Livable Cities for Military Vets**
  WalletHub

**TOP JOB OPENINGS**

The Top 20 most advertised job openings in Austin-Round Rock- San Marcos MSA by occupational group.

<table>
<thead>
<tr>
<th>Occupational Group</th>
<th>Openings</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMPUTER &amp; MATHEMATICAL</td>
<td>7,602</td>
</tr>
<tr>
<td>OTHER</td>
<td>6,928</td>
</tr>
<tr>
<td>SALES &amp; RELATED</td>
<td>4,523</td>
</tr>
<tr>
<td>OFFICE &amp; ADMINISTRATIVE SUPPORT</td>
<td>4,202</td>
</tr>
<tr>
<td>MANAGEMENT</td>
<td>3,919</td>
</tr>
<tr>
<td>HEALTHCARE PRACTITIONERS &amp; TECHNICAL</td>
<td>3,625</td>
</tr>
<tr>
<td>BUSINESS &amp; FINANCIAL OPERATIONS</td>
<td>2,854</td>
</tr>
<tr>
<td>FOOD PREPARATION &amp; SERVING RELATED</td>
<td>1,838</td>
</tr>
<tr>
<td>TRANSPORTATION &amp; MATERIAL MOVING</td>
<td>1,753</td>
</tr>
<tr>
<td>INSTALLATION, MAINTENANCE &amp; REPAIR</td>
<td>1,303</td>
</tr>
<tr>
<td>ARCHITECTURE &amp; ENGINEERING</td>
<td>1,190</td>
</tr>
</tbody>
</table>

As of December 13, 2015
Source: The Conference Board Help Wanted Online (HWOL)
AIR SERVICES

AIR SERVICE TASK FORCE

The Austin Chamber created the Air Service Task Force in 2008 to assist Austin-Bergstrom International Airport (ABIA) with recruitment and retention of air service to Central Texas. Since that time, the team has advocated for additional infrastructure to the airport, additional nonstop flights, and additional carriers to diversify ABIA. About 19 new nonstop flights were added in 2015 including new service and carriers to Toronto, Canada and Frankfurt, Germany.

One pivotal moment for the city of Austin was the task force’s announcement with British Airways of Austin’s first transatlantic nonstop flight to London which began in early 2014. The flight and related economic impact have been well received. In fact, British Airways recently announced Austin will be the first city in North America to receive its new 787-9 Dreamliner in 2016.

ABIA

NEW NONSTOP FLIGHTS

51 nonstop destinations served by 14 carriers.

New 2015/2016 nonstops:
- Air Canada nonstop to Toronto (new carrier)
- Allegiant to Orlando Sanford, Cincinnati and Memphis
- American to Miami
- Condor Airlines Frankfurt Germany nonstop for 2016 (new carrier, seasonal)
- Frontier to Atlanta, Chicago and Las Vegas
- Southwest to St. Louis, Orange County, Portland, Seattle, Boston and Cabo (seasonal)

PASSENGER NUMBERS

- Nearly 11.9 million travelers in 2015
- Record-setting 11% growth in passenger traffic
- One of the fastest growing airports in the country

Austin’s deep love with live music can been seen and heard in one of ABIA’s six live music stages in the terminal.
TRANSPORTATION & INFRASTRUCTURE

TRANSPORTATION

Successful advocacy efforts throughout the year encouraged officials and the community to keep transportation projects moving forward. This included supporting projects to improve MoPac South, I-35, Oak Hill Parkway, SH 45 SW, and 183 North. Some of the transportation related projects are highlighted below.

PASSAGE OF PROP 7

We encouraged support for State Proposition 7, approved by voters, which enabled TxDOT and metro planning organizations throughout the state to better plan transportation projects by counting on a stable source of funding.

ADOPTION OF THE CAMPO 2040 PLAN AS IS

In May 2015, the CAMPO policy board nearly unanimously approved the regional transportation plan designed to manage growth throughout Central Texas. CAMPO is responsible for coordinating transportation planning in six counties: Bastrop, Burnet, Caldwell, Hays, Travis and Williamson. It also approves use of federal funds in the region.

MOPAC SOUTH IMPROVEMENTS

Included in the CAMPO 2040 Plan was a proposal to add two toll lanes in each direction on MoPac South. Later in the year, we hosted a luncheon where a project team presented information regarding several MoPac South Improvement Project alternatives. A panel also discussed the attributes of Express Lanes and ways to enhance transit in the corridor, including how other large urban cities are integrating transit into their projects.
In June, we hosted a special transportation event where an announcement was made regarding a 10-year plan for improvements to I-35 and the possible addition of more capacity through downtown Austin. Highlights of the plan included a proposal for an additional lane added in each direction to the upper-decks of I-35 in Austin as part of a new concept announced by State Sen. Kirk Watson, TxDOT and the city of Austin.

Employers joining the program pledge to have at least 20% of their employees using different mobility options by 2020 because it will make their businesses stronger, reduce costs, and support growth. A highlight during the year, we hosted a Mobility Challenge breakfast with Austin Mayor Steve Adler to further promote the initiative to 70 additional companies.

**MOBILITY CHALLENGE**

**Aims to reduce local traffic congestion**

Employers joining the program pledge to have at least 20% of their employees using different mobility options by 2020 because it will make their businesses stronger, reduce costs, and support growth. A highlight during the year, we hosted a Mobility Challenge breakfast with Austin Mayor Steve Adler to further promote the initiative to 70 additional companies.

**ENERGY**

Austin Energy initiated a review of its rate structure, as City Council requires that rates be reviewed every five years.

The Chamber took several actions:

- Advocated for regaining compliance with the City’s affordability goals of keeping bills below the state median and limiting bill increases to 2% or less per year. Many business customers are paying above their cost of service and above competitive market rates found elsewhere in the state.
- Opposed power purchase agreements that would increase, not reduce, energy bills.
- Strongly encouraged members and OA investors to be involved and represented in the process to ensure more affordable business costs.
FINANCIALS

<table>
<thead>
<tr>
<th>Program Expenses to Date (2014/2015)</th>
<th>5 Year Plan</th>
</tr>
</thead>
<tbody>
<tr>
<td>$7,299,846 TOTAL</td>
<td>$20,000,000 TOTAL</td>
</tr>
</tbody>
</table>

**Economy** (Recruiting, Business Retention/Expansion, Technology)

- **Economy**
  - Recruiting: $3,696,999
  - Business Retention/Expansion: $6,199,590
  - Technology: $9,841,929

**Talent** (Education/Talent Attraction)

- **Talent**
  - Education: $2,431,919
  - Talent Attraction: $6,199,590

**Place** (Advocacy, Mobility, Infrastructure)

- **Place**
  - Advocacy: $2,342,052
  - Mobility: $575,646

**Investor Relations**

- **Investor Relations**
  - Investor Relations: $415,282
  - Other: $1,066,429

**Opportunity Fund**

- **Opportunity Fund**
  - Government: $180,000
  - Private: $550,000
REGIONAL PARTNERS

The success of Opportunity Austin is based on the ongoing collaboration with public and private leaders throughout the five-county area. Through our work together, each of our communities have been recognized for a broad range of unique strengths and personalities that combined make greater Austin the best region in the nation.

**AUSTIN**
One of Top 20 Manufacturing Growth Metros
GARNER ECONOMICS

**BASTROP**
First community in Texas to receive the designation of “Certified Connected Community”
CONNECTED NATION

**BUDA**
Fastest growing city, over 10,000 population, in Texas
TEXAS STATE DATA CENTER

**CEDAR PARK**
4th Fastest Growing Large City in the Country
U.S. CENSUS BUREAU

**ELGIN**
Brick Capitol of the Southwest, producing over 160 million bricks per year
THE SOUTHWEST BRICK INSTITUTE

**GEORGETOWN**
#3 on list of Best Suburbs in America
MOVOTO BLOG

**HUTTO**
Top 100 Places in Major Markets to Locate Your Business
SOUTHERN BUSINESS & DEVELOPMENT

**JARRELL**
Cost of living is 11.7% lower than the U.S. average
SPERLING

**KYLE**
Kyle is dedicated to setting the stage for development success – in economic development as well as real estate development.
THE NATELSON DALE GROUP

**LEANDER**
Close enough to enjoy metro benefits with commuter rail service to downtown Austin, while providing uncongested access to the Texas Hill Country.
CITY OF LEANDER

**LOCKHART**
2nd among America’s Best BBQ Cities
US NEWS TRAVEL

**PFLUGERVILLE**
No. 20 on Money’s Best Places to Live
MONEY

**ROLLINGWOOD**
Eanes ISD [that serves Rollingwood] achieved the highest rating of “Met Standard” in accountability ratings
TEXAS EDUCATION AGENCY

**ROUND ROCK**
No. 1 on list of Best Affordable Places for Families to Live
LIVABILITY.COM

**SAN MARCOS**
#1 fastest growing city, over 50,000 population, in the U.S. for two years in a row
U.S. CENSUS BUREAU

**TAYLOR**
Texas Comptroller Leadership Circle Platinum Award for Financial Transparency
TEXAS TRANSPARENCY

**WESTLAKE HILLS**
Eanes ISD & Westlake High School are committed to excellence, with a 99% direct-to-college rate.
TEXAS EDUCATION AGENCY
OFFICERS

CHAIRMAN
Phil Wilson
General Manager
Lower Colorado River Authority (LCRA)

VICE CHAIRMAN
Kerry Hall
President – Austin Region
Texas Capital Bank

TREASURER
Donnie Williams
President/Austin Area
Sovereign Bank

GENERAL COUNSEL/ASSISTANT SECRETARY
Tim Taylor
Partner
Jackson Walker

PRESIDENT/SECRETARY
Mike Rollins
President
Greater Austin Chamber of Commerce

AUSTIN CHAMBER CHAIRMAN
Gene Austin
CEO
Bazaarvoice

CHAMBER IMMEDIATE PAST CHAIR
Jack McDonald
Chairman & CEO
Upland Software

TERMS EXPIRING DECEMBER 31, 2015
Tim Crowley
Regional President, Austin Region
Frost

Laura Gottesman
Owner
Gottesman Residential Real Estate

Tim Hendricks
Senior Vice President
Cousins Properties

Joe Holt
Chairman, Austin Region
JPMorgan Chase Bank

Chad Marsh
Managing Principal
Endeavor Real Estate Group

Steve Leslie
Special Assistant to the President for Medical Education,
The University of Texas at Austin

TERMS EXPIRING DECEMBER 31, 2016
Paul Bury
President
Bury Inc

Gary Farmer
President
Heritage Title Company

Rob Golding
CEO
Live Oak – Gottesman, LLC

Kerry Hall
President – Austin Region
Texas Capital Bank

David Huffstutler
President/CEO
St. David’s HealthCare

Bart Matheney
Principal
AQUILA Commercial, LLC

Donnie Williams
President/Austin Area
Sovereign Bank

TERMS EXPIRING DECEMBER 31, 2017
Mark Curry
Community Bank President
Wells Fargo

Casey Dobson
Partner
Scott, Douglass & McConnico

Adam Hauser
Office Managing Partner
Husch Blackwell, LLP

Jim Jarrett
Vice President - Operations
Texas Gas Service

Chuck Lipscomb
Vice President
JE Dunn Construction

Elysia Ragusa
Senior Managing Director
Jones Lang LaSalle

Don Reese
Partner
Riverside Resources

Richard Ridings
Vice President
HNTB Corporation

Pete Winstead
Founding Shareholder
Winstead PC

Director Emeritus
Pike Powers
LEAD INVESTORS
$100,000 and up ($20,000 minimum/year)

3M
AQUILA Commercial, LLC
Armbrust & Brown, PLLC
Austin American-Statesman
Austin Board of Realtors
Austin Commercial, LP
Austin Community College District
Austin Opera
Avison Young
Baker Botts, LLP
Bank of America
BBVA Compass
The Beck Group
Mr. Rudy Belton/Belco Equities, Inc.
Benchmark Development
Brandywine Realty Trust
Brookfield Residential
BURY
Capital Metropolitan Transportation Authority
CapRidge Partners, LLC
CBRE, Inc. & Trammell Crow Company
Central Texas Regional Mobility Authority
Cielo Property Group
Cintra US
Circuit of the Americas
City of Austin/Austin Energy
CleanScapes, LP
Clinical Pathology Laboratories, Inc.
CompassLearning
Cousins Properties, Inc.
Cushman & Wakefield | Oxford Commercial
Cypress Real Estate Advisors, Inc.
D.R. Horton - Austin
Data Foundry
Delaware North Companies
Dimensional Fund Advisors, LP
DivcoWest Services LLC
Downtown Austin Alliance
DPR Construction
Dynamic Systems, Inc.
Endeavor Real Estate Group
Forestar Group, Inc.
Frost
Garza EMC
Goveia Commercial Real Estate
Graves, Dougherty, Hearon & Moody, PC
Hanger, Inc.
H-E-B Austin Regional Office
Hensel Phelps Construction Company
Heritage Title Company of Austin
HFF
Hill & Wilkinson Construction Group
HNTB Corporation
HPI Real Estate Services and Investments
Husch Blackwell, LLP
IBC Bank
Independence Title
Jackson Walker, LLP
JE Dunn Construction
JMI Realty
JPMorgan Chase
Kuper Sotheby’s International Realty
Lincoln Property Company
Live Oak - Gottesman
Locke Lord, LLP
Lower Colorado River Authority
Maxwell Locke & Ritter LLP / ML&R Wealth Management
MET Center / Zydeco Development
Milestone Community Builders, LLC & Topfer Family Foundation
Newmark Grubb Knight Frank
Norton Rose Fulbright
NXP Semiconductors
Parkway Properties, Inc.
Professional Janitorial Service
Randolph-Brooks Federal Credit Union (RBFCU)
RANGER Excavating, LP
Real Estate Council of Austin, Inc.
Riverside Resources
Samsung Austin Semiconductor
Scott, Douglass & McConico, LLP
Seton Healthcare Family
Silverback Enterprise Group
Simon Property Group
Sovereign Bank
SpawGlass Contractors, Inc.
Spear Street Capital
<table>
<thead>
<tr>
<th>LEAD INVESTORS (Continued)</th>
</tr>
</thead>
<tbody>
<tr>
<td>$50,000 to $99,999 ($10,000 minimum/year)</td>
</tr>
<tr>
<td>ABC Home &amp; Commercial Services</td>
</tr>
<tr>
<td>American Bank, NA</td>
</tr>
<tr>
<td>American Campus Communities</td>
</tr>
<tr>
<td>AT&amp;T</td>
</tr>
<tr>
<td>Austin Regional Clinic</td>
</tr>
<tr>
<td>Bartlett Cocke General Contractors</td>
</tr>
<tr>
<td>Bastrop Economic Development Corporation</td>
</tr>
<tr>
<td>Bazaarvoice</td>
</tr>
<tr>
<td>Bergelectric Corporation</td>
</tr>
<tr>
<td>Berkadia Commercial Mortgage, LLC</td>
</tr>
<tr>
<td>Capital One Bank</td>
</tr>
<tr>
<td>Capitol Anesthesiology Association</td>
</tr>
<tr>
<td>Catellus Development Corporation</td>
</tr>
<tr>
<td>Cenpatico</td>
</tr>
<tr>
<td>Cirrus Logic</td>
</tr>
<tr>
<td>City of Georgetown - Economic Development Department</td>
</tr>
<tr>
<td>Comerica Bank</td>
</tr>
<tr>
<td>Cypress Semiconductor</td>
</tr>
<tr>
<td>Deloitte, LLP</td>
</tr>
<tr>
<td>DLA Piper, LLP (US)</td>
</tr>
<tr>
<td>Gemalto</td>
</tr>
<tr>
<td>Greater San Marcos Partnership</td>
</tr>
<tr>
<td>Greenberg Traurig, LLP</td>
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<tr>
<td>GSC Architects</td>
</tr>
<tr>
<td>Spire Realty Group, LP</td>
</tr>
<tr>
<td>St. David’s HealthCare</td>
</tr>
<tr>
<td>Stratus Properties</td>
</tr>
<tr>
<td>Stream Realty Partners - Austin, LP</td>
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<tr>
<td>Swinerton Builders</td>
</tr>
<tr>
<td>Tenura Holdings, Inc.</td>
</tr>
<tr>
<td>Texas Gas Service</td>
</tr>
<tr>
<td>Texas Mutual Insurance Company</td>
</tr>
<tr>
<td>Texas State University</td>
</tr>
<tr>
<td>TIER REIT, Inc.</td>
</tr>
<tr>
<td>United Heritage Credit Union</td>
</tr>
<tr>
<td>University Federal Credit Union</td>
</tr>
<tr>
<td>The University of Texas at Austin</td>
</tr>
<tr>
<td>Wells Fargo</td>
</tr>
<tr>
<td>White Construction Company</td>
</tr>
<tr>
<td>Winstead PC</td>
</tr>
<tr>
<td>WP Glimcher</td>
</tr>
</tbody>
</table>
INVESTORS
Up to $49,000 ($9,999 maximum/year)

360 Electrical Contractors, Inc.
9Gauge Partners, LLC
A+ Federal Credit Union
Active Power
ADP
Airco Mechanical, Ltd.
Amelia Bullock Realtors, Inc.
American Bank of Commerce
American Bank of Texas
American Constructors, Inc.
AmeriFirst Insurance Agency, LLC
Ameripro Funding, Inc.
Amplify Federal Credit Union
anthonyBarnum Public Relations, LLC
Applied Materials, Inc.
Approved By Jake
ARA, A Newmark Company
Ardent Residential
Asuragen, Inc.
Austin Business Journal
Austin Convention & Visitors Bureau, Inc.
Austin Hotel & Lodging Association
Austin Ventures
Baker Drywall Austin
Balcones Resources
Ball Peoples
BancVue
Bank SNB
Barshop & Oles Company
Bay & Associates, Inc.
BB&T
Benchmark Bank
Berkshire Realty Holdings, LP
Biggs Plumbing and Mechanical Inc.
Blazier, Christensen, Bigelow & Virr, P.C.
Bonner Carrington LLC
Borgelt Law
The Brandt Companies, LLC
Bridgepoint Consulting, LLC
Broaddus & Associates
Broadway Bank
Buda Economic Development Corporation
Buena Vista Foundation
Buffington Homes
BuildASign
Burks Digital Reprographics
The Burt Group
CalAtlantic Homes
CAM-I
Capform, Inc.
Capital Pumping, LP
Capitol Chevrolet
Cappello Capital Corporation
Cardno Haynes Whaley
Carollo Engineers, Inc.
Carr, Riggs & Ingram, LLC
Catapult Systems, LLC
Cedar Park Economic Development Corporation
Central National Bank
Christianson Air Conditioning & Plumbing, LLC
City of Kyle
City of Leander
CLS Partners
Coleman & Associates
Community Impact Newspaper
Concordia University Texas
Ms. Cathy Coneway
Jimbo Cotton
CTA Architects & Engineers
Customer Research International
CWS Apartment Homes
CWS Corporate Housing
Danze & Davis Architects, Inc.
David Petrick Company, Inc.
David Weekley Homes
DCA Construction, LP
Documation
Dominion Advisors
Don Hewlett Chevrolet Buick Inc.
Door Number 3
Doucet & Associates
DuBois Bryant & Campbell
Elgin Economic Development Corporation
Elizabeth Christian & Associates Public Relations, Inc.
Ellis & Salazar Garage and Body Shop
Emerson Process Management
Enoch Kever, PLLC
Equitable Commercial Realty (ECR)
Ernst & Young, LLP
ETS-Lindgren
Farmers Insurance Group of Companies
First State Bank Central Texas
Flieller, Kruger, Skelton & Pyler, PLLC
Flynn Construction, Inc.
Focus Strategies Investment Banking
Four Seasons Hotel Austin
FourT Realty
Fox Service Company
Mr. Jerry M. Frey
Frost Insurance
Gensler
Glass & Company, Certified Public Accountants, PC
Google, Inc.
Gottesman Residential Real Estate
Gracy Title
Grande Communications
Granite Properties of Texas
Gray Engineering, Inc.
A Greater Austin Development Company, Ltd.
Group Solutions RJW
GSD&M
Haegelin Construction Company, Ltd.
Hagler & Kerr, LLC
Hahn Public Communications
Harvey-Cleary Builders
Hawkeye Partners, LP
HealthCare Facilities Development Corporation
Heldenfels Enterprises, Inc.
Higginbotham
Highland Resources, Inc.
Hill Country Electric Supply
The Historic Norwood Tower
Holtzman Partners, LLP
Home Builders Association of Greater Austin
Horizon Bank
The HT Group
Hulsey Hunt IP Lawyers
Huston-Tillotson University
Hyatt Regency Austin
ICON Plumbing, Heating & Air LTD
Imagecraft Exhibits
Independent Bank
Investors Alliance, Inc.
Ironwood Real Estate
J.R. Schneider Construction
Jack Nash & Wayne Burklund
Jarrell Economic Development Corporation
JMEG, LP
Jones & Carter, Inc.
Journeyman Construction, Inc.
K Friese & Associates
Karlin Real Estate
Kennedy Wilson Austin, Inc.
KEYE-TV Channel 42 / CBS
Kimley-Horn and Associates, Inc.
Klotz Associates, Inc.
KMD Studley
Knight Office Solutions of Austin
KPMG LLP
Land Strategies, Inc.
Larry Peel Company
LASCO Acoustics and Drywall, Inc.
LEDIC Realty Company, LLC
Lennar Homes
LNV, Inc.
Lockhart Economic Development Corporation (LEDC)
Lott Brothers Construction Company, Ltd.
Luther King Capital Management
The Marek Companies
Mathias Partners Commercial Real Estate
McGarrah Jesse
McGuery Homebuilders, Inc. “MHI”
McKinney Drilling Company
McLean & Howard, LLP
Meador & Jones
Mechanical Reps, Inc.
MHBT, Inc.
Moreland Properties
Morrison & Head, LP
Mtech / Comfort Systems USA
Northstar Fire Protection
The Nyle Maxwell Family of Dealerships
O’Connell Robertson
Oden Hughes, LLC
Office Furniture NOW!
Pape-Dawson Engineers, Inc.
Pfluger Associates Architects
PMB Helin Donovan, LLP
Post Properties, Inc.
Private Label Realty
Prosperity Bank
Protocol & Etiquette Worldwide / Sharon Schweitzer
PulteGroup
R & R Limousine & Bus
Realty Austin
Reliant Title
Rhode Partners
Rifeline, LLC
RKB Contractors, Inc.
Rockford Business Interiors
Rogers-O’Brien Construction Company
Rollingwood Community Development Corporation
RS&H
Ryan Companies US, Inc.
Sabre Commercial, Inc.
SACHEM, Inc.
Saunders, Norval, Pargaman & Atkins, LLP
Seaholm Power, LLC Commercial Developer
Siemens Industry, Inc.
Silicon Valley Bank
SkylesBayne Company
South Rita Ranch
Southside Bank
Staats Falkenberg & Partners, Inc.
The Steam Team Cleaning and Restoration
NOTABLE RANKINGS

**Austin tops ranking of cities most likely to prosper over the next decade**
- FORBES

**One of the 15 Hottest Metros for Advanced Industries**
- BROOKINGS INSTITUTION

**Austin is the No. 1 Tech City in global ranking**
- SAVILLS

**Austin is the No. 1 U.S. city for startup activity**
- KAUFFMAN FOUNDATION

**No. 4 Best-Performing City in annual assessment of Where America’s Jobs are Created & Sustained**
- MILKEN INSTITUTE

**Austin is the No. 1 city for Creative Job Growth**
- CENTER FOR AN URBAN FUTURE