Austin Chamber
OPPORTUNITY AUSTIN

2018 | ANNUAL REPORT

Opportunity Austin

A region of opportunity

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OA 3.0 Investors

Message to Investors

Because of you, 2018 was a year of great accomplishments for Opportunity Austin, our region, and our economy.

Last year, central Texas added 36,800 jobs and increased payroll by $2.22 billion. In addition, in 2018, OA tracked 20,343 jobs created through our relocation and expansion work.

We had some major wins in 2018 including; Apple announcing a significant reinvestment in our community, the Army establishing its Futures Command here, Resideo choosing Austin for its headquarters, and Clear picking us for its first expansion. These are just some of the companies that are creating jobs in the region thanks to the work of Opportunity Austin.

These good-paying jobs, that span the spectrum of skill and education level, are of great importance to our region, and further diversify our region's economy. These are opportunities for our friends, families, and fellow Central Texans to find work, provide for their families, pay their bills, and achieve greater prosperity.

Your investment in Opportunity in Austin makes this possible. Because of the work we have done, for the second year in a row we have been named the "No. 1 Best Place to Live in the USA" by *U.S. News and World Report*. Among many other accolades and honors, we were also named the "No. 1 U.S. City in Attracting the Most Workers" by *LinkedIn*, the "Biggest Boomtown in America" by *MagnifyMoney*, and "The Best Big City to Live in Right Now" by *Money*.

Our region continues to grow and so does air service into Austin-Bergstrom International Airport. OA's direct investment helped land Lufthansa's announced service to Frankfurt, Germany, connecting us to the world's 14th busiest airport and Europe's major financial hub.

At city hall, we advocated in favor of a soccer stadium agreement which ultimately helped our region secure its first major league sports franchise, Austin FC.

We were also instrumental in getting economic development policies passed at city council that will help us continue our work in generating new jobs in the region.

As we close out OA 3.0, here are some of our accomplishments over the past 5 years:

- **183,000 jobs** generated
- **$11.06 billion** in added payroll
- helped average annual unemployment rates fall **from 5.2% to 2.9%**
- helped average pay increase from **$51,222 to $60,424**

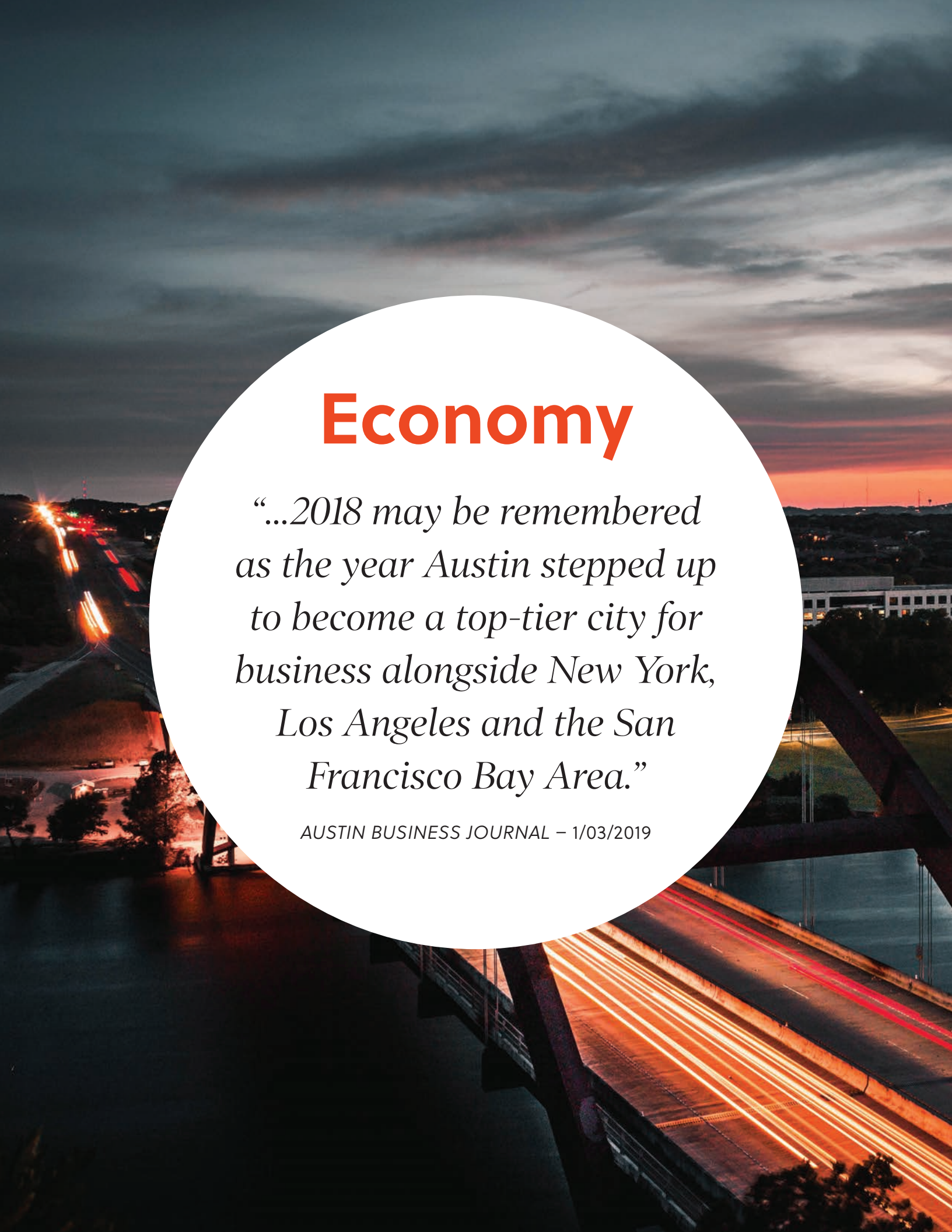
Opportunity Austin 3.0 has been an overwhelming success because of you. Thank you from the bottom of our hearts for investing in and believing in our region. As we launch Opportunity 4.0, we are optimistic and excited about the future prosperity in our region.

Phil Wilson

2018 Austin Chamber Chair

Gary Farmer

2018 Opportunity Austin Chair



Economy

"...2018 may be remembered as the year Austin stepped up to become a top-tier city for business alongside New York, Los Angeles and the San Francisco Bay Area."

AUSTIN BUSINESS JOURNAL – 1/03/2019

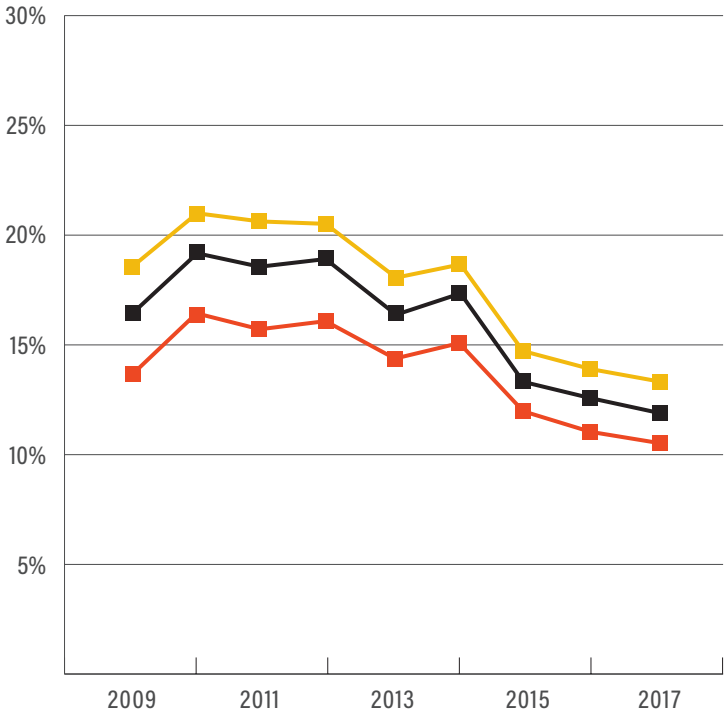
2018 SCORECARD

	2018 RESULTS	2014-2018	OA 3.0 GOALS
New Jobs	36,800	183,000 ↑	102,663
Payroll Increase	$2.22B	$11.06B ↑	$7.08B
Corporate Relocation Announcements	46	264 ↑	150
Local Company Expansions	109	411 ↑	150
Out of Region Visits	240	1,364 ↑	800
Prospect Visits to Central Texas	157	666 ↑	250
Regional Retention Surveys	556	2,209 ↑	1,500

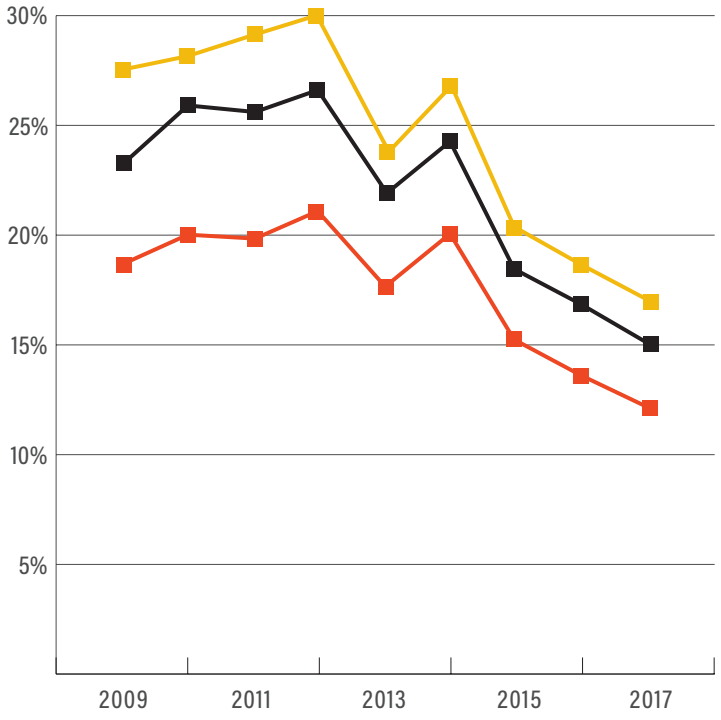
POVERTY RATES DECLINED THROUGHOUT THE REGION

AUSTIN MSA TRAVIS COUNTY CITY OF AUSTIN

Total Poverty Rate



Childhood Poverty Rate



Source: U.S. Census Bureau, American Community Survey.

Relocations

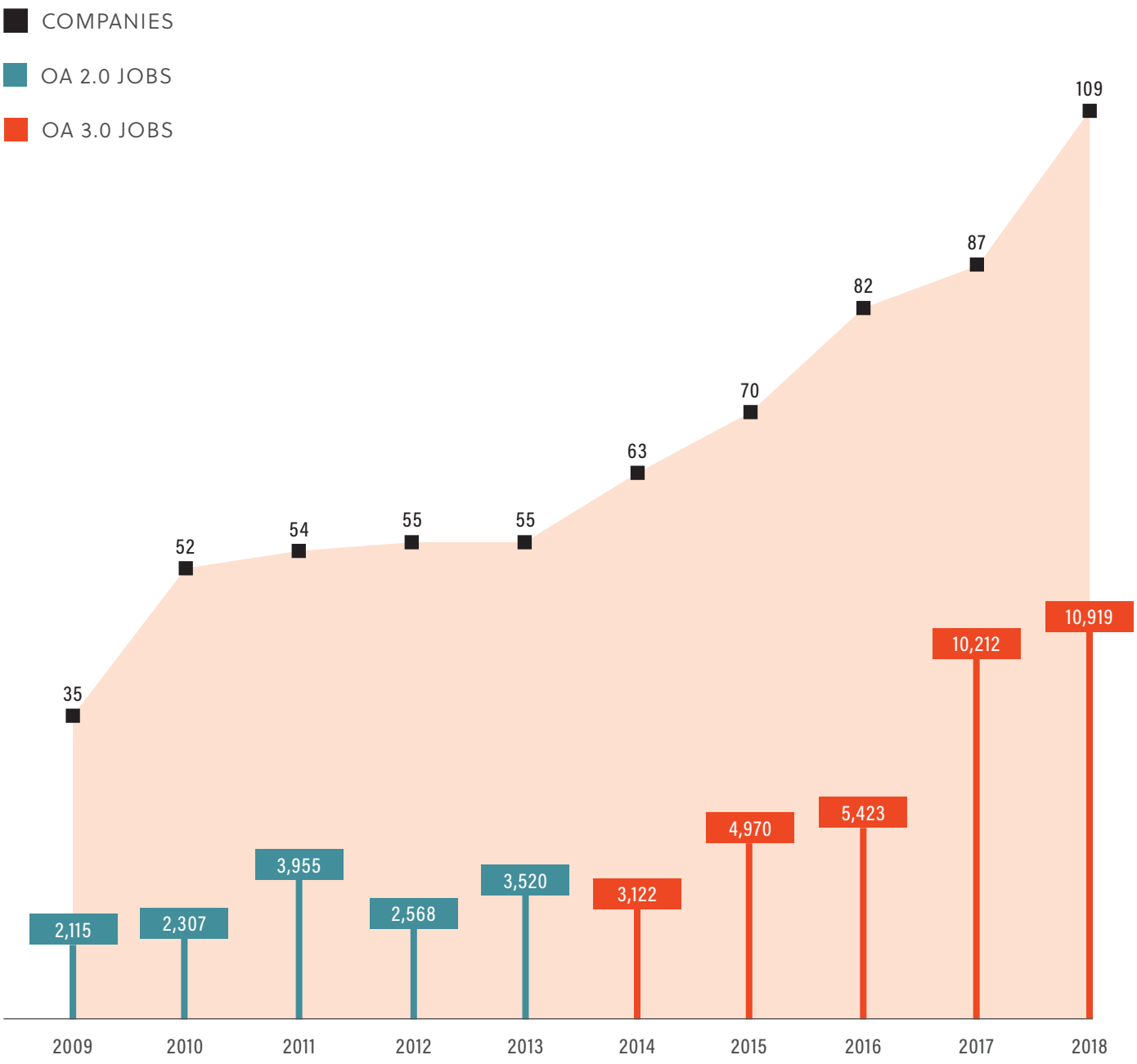
COMPANY	EMPLOYMENT			EMPLOYEE COMPENSATION (MILLIONS)			TOTAL ECONOMIC IMPACT (MILLIONS)
	Direct	Indirect/ Induced	Total	Direct	Indirect/ Induced	Total	
AEND Industries •	50	49	99	$3.04	$2.35	$5.39	$9.14
Affigen •	60	118	178	6.26	5.43	11.69	20.54
Apple •	5,000	6,003	11,003	452.48	285.71	738.19	1,012.63
Babylon •	200	635	835	18.10	31.50	49.60	84.56
Buc-ee's	12	15	27	0.69	0.76	1.45	2.25
Charles Schwab •	1,500	1,683	3,183	185.09	76.07	261.17	326.19
Chatsworth Products	40	37	77	1.70	1.93	3.63	6.32
Clear •	30	34	64	3.70	1.52	5.22	6.52
Deontics •	10	15	25	1.39	0.76	2.14	4.13
DevicePharm •	10	14	24	0.56	0.55	1.11	2.75
Disco	150	226	376	20.80	11.34	32.14	61.99
Displate	10	13	23	0.58	0.64	1.21	1.88
embark	20	17	37	1.17	0.77	1.94	2.99
Employers Insurance Group •	50	56	106	6.17	2.54	8.71	10.87
ePac Flexible Packaging •	50	76	126	6.34	3.72	10.07	16.66
Essentium •	170	256	426	24.50	12.38	36.88	63.30
Fetch Package	20	11	31	0.62	0.51	1.13	1.99
FreshBox Farms •	50	18	68	0.98	0.62	1.61	2.50
Hippo	60	85	145	3.54	4.25	7.79	14.88
Honor •	200	256	456	11.52	12.71	24.23	37.52
Hyliion	209	358	567	12.62	18.99	31.61	71.54
Infocyte •	20	30	50	2.75	1.50	4.24	8.18
Interstate Restoration	12	11	23	0.54	0.50	1.04	2.24
Jasper PIM	12	18	30	1.66	0.91	2.57	4.96
JRS Company	65	38	103	2.17	1.80	3.98	7.09
Kettle & Fire Bone Broth •	30	38	68	1.73	1.91	3.63	5.63

COMPANY	EMPLOYMENT			EMPLOYEE COMPENSATION (MILLIONS)			TOTAL ECONOMIC IMPACT (MILLIONS)
	Direct	Indirect/ Induced	Total	Direct	Indirect/ Induced	Total	
Koridor •	80	121	201	11.09	6.05	17.14	33.06
Krave	12	36	48	0.67	1.04	1.70	4.70
Ladder •	40	127	167	3.62	6.30	9.92	16.91
Lottery.com	12	38	50	1.09	1.89	2.98	5.07
MadCap Software •	30	45	75	4.16	2.27	6.43	12.40
Moxie Solar •	15	11	26	0.62	0.50	1.13	2.67
Outdoorsy •	100	318	418	9.05	15.75	24.80	42.28
PIMCO •	200	279	479	22.22	13.49	35.71	38.32
Resideo Technologies •	120	153	273	6.91	7.63	14.54	22.51
REX Real Estate	13	15	28	1.60	0.66	2.26	2.83
RVshare	20	64	84	1.81	3.15	4.96	8.46
SAIC •	12	13	25	1.48	0.61	2.09	2.61
Sibu Sura Chocolates •	10	13	23	0.58	0.64	1.21	1.88
Spreetail •	100	318	418	9.05	15.75	24.80	42.28
St. Patrick's of Texas	25	33	58	2.70	1.50	4.19	9.14
Stonepeak Infrastructure Partners •	20	28	48	2.22	1.35	3.57	3.83
U.S. Army Futures Command •	500	237	737	42.65	10.14	52.79	77.34
Velocity Growth	15	17	32	1.85	0.76	2.61	3.26
Zdaly	30	45	75	4.16	2.27	6.43	12.40
Zlien •	30	45	75	4.16	2.27	6.43	12.40
TOTAL	9,424	12,069	21,492	$902.40	$575.67	$1,478.07	$2,143.59

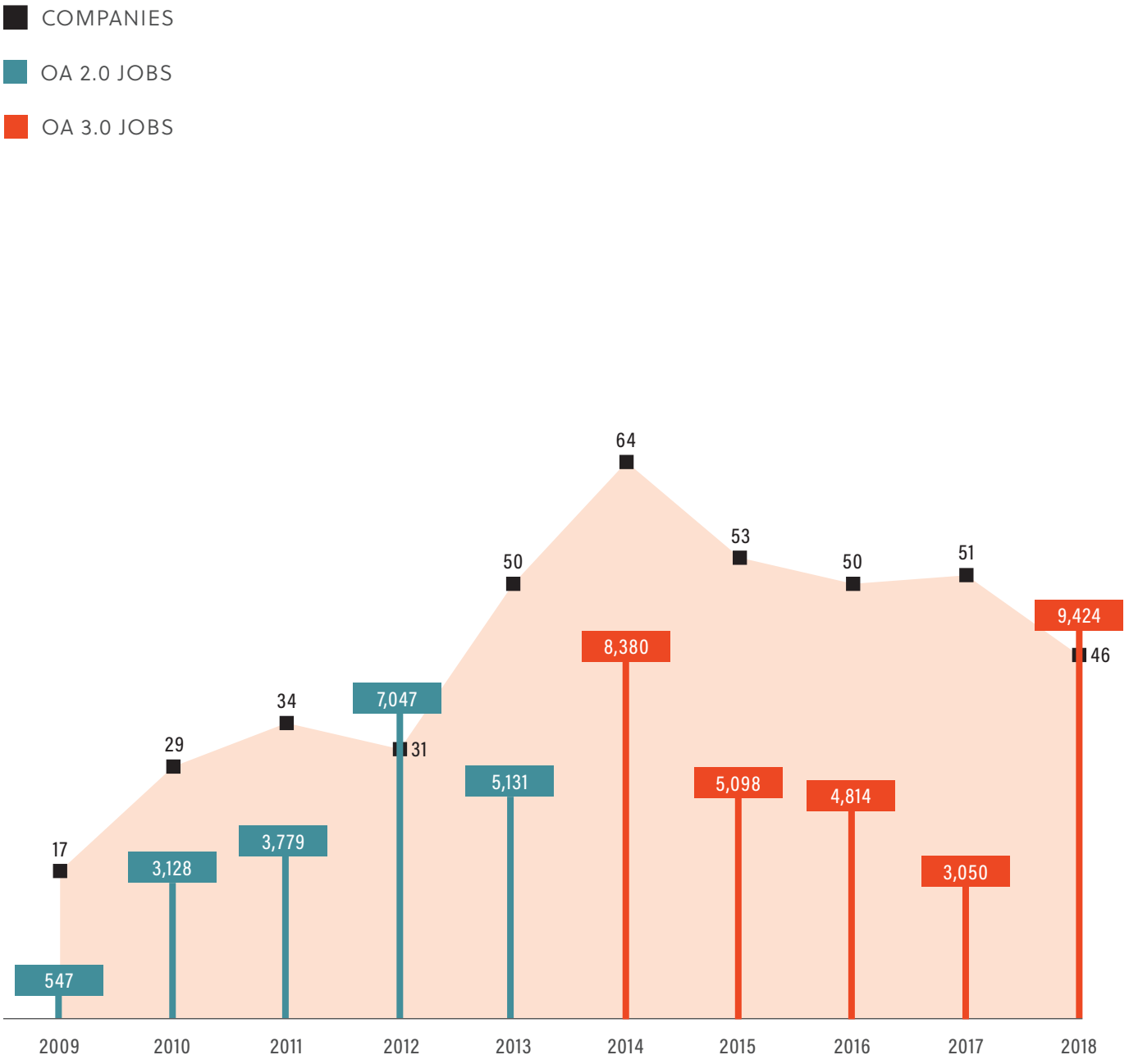
• Projects directly assisted by Greater Austin Chamber

Expansions & Relocations

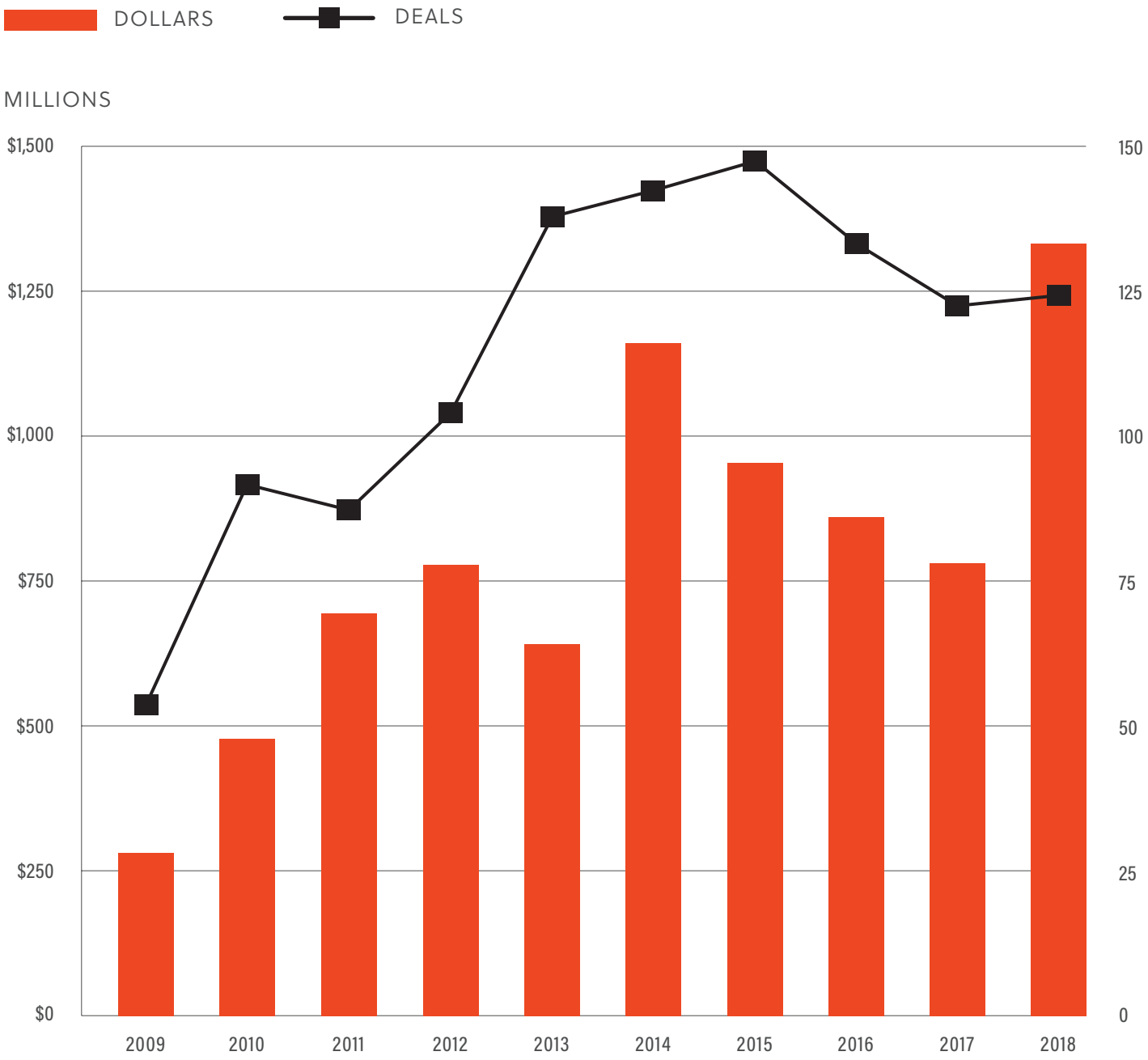
LOCAL COMPANY EXPANSIONS & DIRECT NEW JOBS CREATED



COMPANY RELOCATIONS & DIRECT NEW JOBS CREATED



VENTURE CAPITAL FUNDING ACTIVITY



Source: PwC/CB Insights MoneyTree Report.

Innovation

2018 A-LIST WINNERS

The Austin A-List Awards recognizes and celebrates the most promising and cutting-edge innovators in the Austin region.

Emerging

Received less than $1M in funding or revenue under $1M

Advanced Scanners, Inc.

Apptronik

Compassionate Cultivation

Friends and Allies Brewing Company

Medici

New Knowledge

Olono

Rocket Dollar, Inc.

System Surveyor

Growth

Received funding between $1M-$10M or revenue of $1M-$20M

Acessa Health, Inc.

Alert Media Inc.

Austin Eastciders

Cece's® Veggie Co

eRelevance Corporation

Liveoak Technologies

PullRequest, Inc.

Scale

Received funding above $10M or revenue of $20M+

Dosh Holdings, Inc.

RigUp, Inc.

Rhythm Superfoods, LLC.

SparkCognition, Inc.

TurnKey Vacation Rentals, Inc.

Culture Awards

"Prelude to an Exit"
WP Engine, Inc.

"Welcome to Austin"
Outdoor Voices

"Triple Crown"
SailPoint Technologies, Inc.

"One to Watch"
ICON

AUSTIN GLOBAL GATEWAY

We conducted 143 meetings with asset managers, high net worth individuals and business leaders across the United Arab Emirates, Southeast Asia, Brazil, and the United Kingdom.

We helped secure a speaking spot for Yang Liu, Chairman and Chief Investment Officer of Atlantis Investment Management, at SXSW 2018 and helped connect her with over 45 business and community leaders in Austin.

We hosted Samena Capital, a principal investment group based in Dubai, who has interest in opening an Austin office and attended their annual shareholder's meeting in Dubai in February.

Talent

"[Austin] has an incredibly strong and diverse talent pool, and it continues to be a really attractive place for people from all over to come to and move to."

CHRIS HYAMS, CEO OF INDEED
AUSTIN AMERICAN-STATESMAN – 5/17/18

Education

HIGHLIGHTS

Countdown to College

For the past five years, the Austin Chamber and our five school district partners (Austin, Hutto, Leander, Pflugerville, Round Rock) have worked to achieve the goal of a 70% direct-to-college enrollment rate. While Class of 2018 rates are forthcoming, 83% of the Class of 2017 submitted a Texas college application and 70% completed the FAFSA, making our partners' rates the best in the region and best in Texas.

Austin Community College Initiates Bachelor's Degree in Nursing

With support from the Austin Chamber Board of Directors, the Texas Legislature in 2017 authorized the creation of an Austin Community College bachelor's in nursing degree program and enrolled its initial class in fall 2018 to help meet the most acute occupational shortage in the Austin region.

Leading by Example

Through our regional ISD partners, we increased college-and career-readiness rates among high school seniors to 63%, about 25 percentage points above the State of Texas average (38%) for the Class of 2017.

Meeting Workforce Needs

With a 2.9% unemployment rate in the Austin region, the Austin and Round Rock chambers of commerce have surveyed 140 area HR leaders on current company policies to support employee upskilling. We also initiated an effort with Austin Community College and Western Governors' University to re-enroll 6,000 community college "stop outs" to improve the region's talent base.

FAFSA SUBMISSION AND COMPLETION RATES BY TEXAS REGION

TEA Region	Number of Seniors (2019)	Number of Submitted FAFSAs (as of 1/18/2019)	Number of Completed FAFSAs (as of 1/18/2019)	FAFSA Submission Rate (as of 1/18/2019)	FAFSA Completion Rate (as of 1/18/2019)	Difference
Austin Chamber DTC70 Partnership*	**13301**	**7080**	**6703**	**53%**	**50%**	**3%**
Region 1 (Edinburg)	29175	14518	13344	49.76	45.74	4.02
Region 13 (Austin)	25935	11916	11243	45.95	43.35	2.59
Region 19 (El Paso)	13206	5999	5488	45.43	41.56	3.87
Region 10 (Richardson)	58318	24228	22229	41.54	38.12	3.43
Region 20 (San Antonio)	30599	12236	11668	39.99	38.13	1.86
Region 11 (Fort Worth)	41115	16332	15213	39.72	37.00	2.72
Region 16 (Amarillo)	5396	2109	1927	39.08	35.71	3.37
Region 17 (Lubbock)	5227	1955	1880	37.40	35.97	1.43
Region 4 (Houston)	81317	30305	28017	37.27	34.45	2.81
Region 8 (Mt. Pleasant)	3700	1311	1207	35.43	32.62	2.81
Region 12 (Waco)	10882	3828	3535	35.18	32.48	2.69
Region 14 (Abilene)	3026	1053	975	34.80	32.22	2.58
Region 15 (San Angelo)	3304	1118	1059	33.84	32.05	1.79
Region 2 (Corpus Christi)	7241	2441	2283	33.71	31.53	2.18
Region 7 (Kilgore)	11075	3596	3300	32.47	29.80	2.67
Region 9 (Wichita Falls)	2431	789	732	32.46	30.11	2.34
Region 6 (Huntsville)	13665	4348	4039	31.82	29.56	2.26
Region 3 (Victoria)	3687	1026	925	27.83	25.09	2.74
Region 5 (Beaumont)	5407	1483	1369	27.43	25.32	2.11
Region 18 (Midland)	5417	1266	1143	23.37	21.10	2.27
TOTAL	360123	141857	131576	39.39%	36.54%	2.85%

**Source: Austin Chamber DTC70 School Districts Disaggregated from ESC Region XIII vs. US Department of Education FAFSA submissions/completions through Janaury 18th, 2019*

Source: TEA Special Request, enrollment uses 2019-2020 Juniors as a proxy, data as of October 2018

Source: US Department of Education, Data Center (http://federalstudentaid.ed.gov/datacenter/fafsahs.html)

Adapted by Austin Chamber of Commerce

Produced by TG Research and Analytical Services

Q1 FIRST TIME FAFSA FILINGS

FINANCIAL IMPACT OF FAFSA FILINGS

BASED ON AVERAGE AID AWARD (IN MILLIONS)

Place

"Austin area residents have never been able to fly to more places from Austin-Bergstrom International Airport than they can today – and it's helped open floodgates to new and expanding businesses."

AUSTIN BUSINESS JOURNAL – 7/27/2018

Transportation & Infrastructure

ADVANCING AIR SERVICE IN CENTRAL TEXAS

In October, Lufthansa announced its plans to start service 5x weekly beginning in May 2019. The new flight connects Austin to Europe's major financial hub and is a huge win for our region.

The Austin Chamber contributed to the development of Austin-Bergstrom International Airport's 2040 Master Plan which was approved unanimously by city council.

ABIA experienced record passenger traffic with 15.8 million passengers in 2018, an increase of more than 1.9 million over 2017.

Eleven carriers announced 42 new routes in 2018.

ADVANCING MOBILITY IN CENTRAL TEXAS

Oak Hill Parkway advanced with Chamber support. Since 2006, the Austin Chamber of Commerce has supported the construction of an expressway to offer congestion relief at the Y. Our support helped it receive environmental impact clearance–an important step towards construction.

Chamber worked with CapMetro to get the word out about its CapRemap. In June 2018, CapMetro launched its largest-ever bus system redesign. In the seven months since its start, system wide ridership has increased 3%.

Project Connect. At the Chamber's Future of Regional Mobility event in October 2018, CapMetro rolled out a vision for what Project Connect will bring to Central Texas. The Project Connect vision plan identified corridors that the community and CapMetro feel are important to create a more connected and livable city.

Held open houses on 2016 Mobility Bond for small businesses. We helped local businesses connect with the mobility bond staff so they could share concerns about impending construction on the corridors where they do business.

Elections

PASSAGE OF ROUND ROCK ISD $508 MILLION SCHOOL BOND

This bond passed with support from the Austin Chamber Board of Directors and investment from Opportunity Austin. This bond ensures high quality educational facilities will be available to families; helping our region remain competitive with the job creators.

CITY OF AUSTIN HOUSING AND MOBILITY BONDS

We vocally and financially supported, and advocated for, local bonds that were on the ballot in November. We supported propositions A and G, which both passed. We did not oppose the other bonds that passed but rather informed the community of the tax impact should all bonds pass.

CITY OF AUSTIN LAND DEVELOPMENT CODE

We also supported the "No on Prop J" campaign. Prop J would have slowed our land use policies and ultimately would have made Austin less affordable for many. Prop J failed as a result of our opposition.

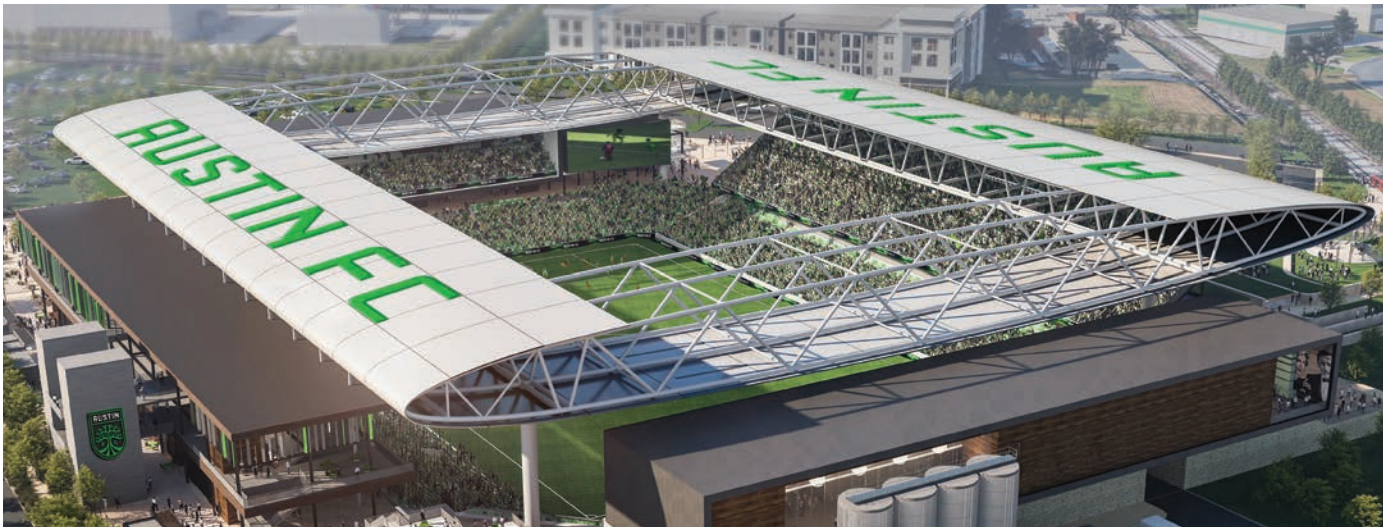
Local advocacy

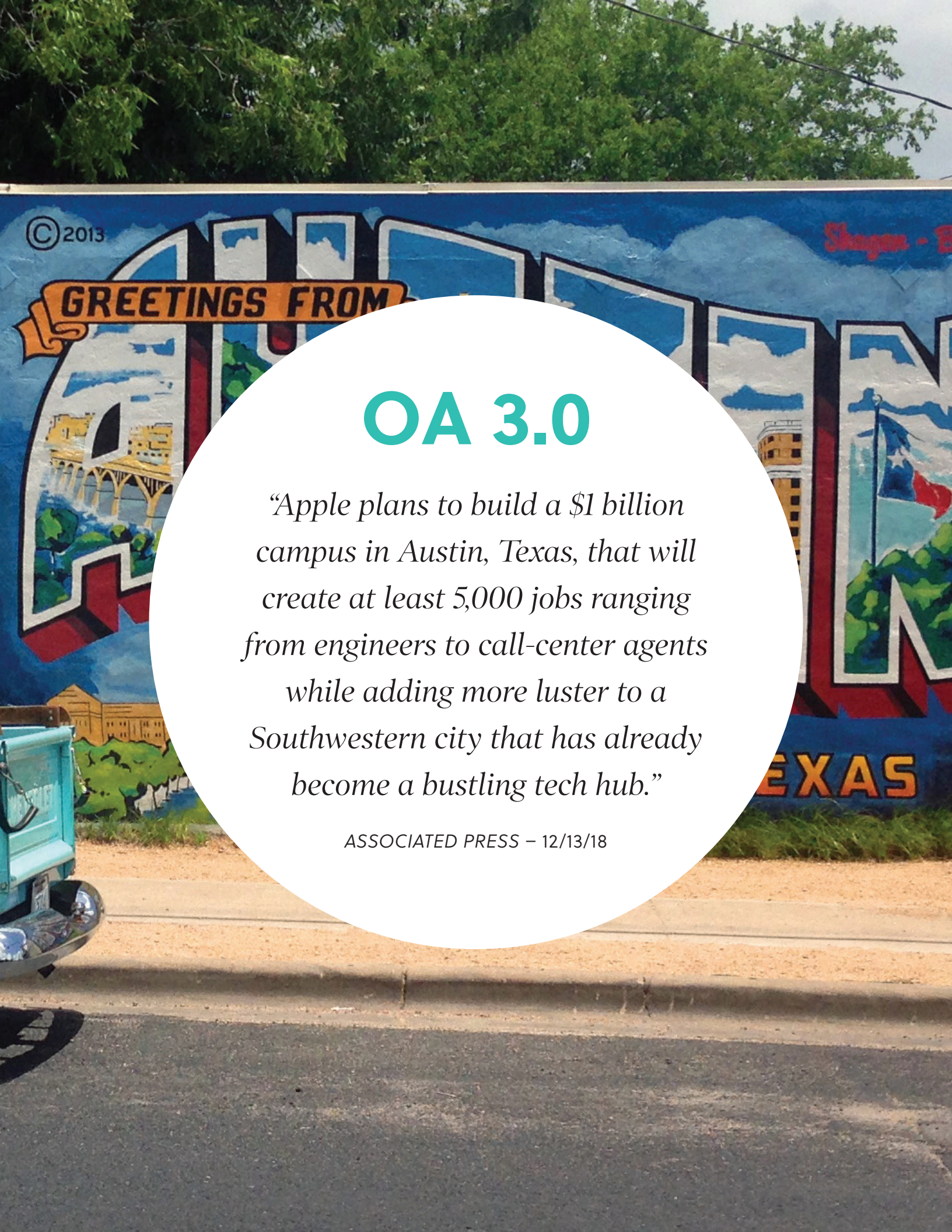
AUSTIN FC

The Chamber was an early supporter of a Major League Soccer team coming to Austin. We helped get the stadium deal approved in August.

PAID SICK LEAVE

The Chamber understands that in this competitive market, employers are in a position to provide competitive employment packages to attract and retain talent. When Austin City Council undertook a rushed approach to passing a Mandatory Paid Sick Leave (PSL) resolution, we had many concerns, most notably a lack of allowance for local economic impact data. We asked council to slow the process down and allow time to perform this crucial economic analysis prior to implementation. Unfortunately, council moved forward without making any amendments. During the appeal process in the state's judicial system, an injunction was made, pausing the implementation process. In November, the 3rd Court of Appeals upheld that injunction and determined that a mandated PSL is akin to a wage and thus violates the state provision that municipalities cannot determine a wage. The Chamber submitted an Amicus brief to the 3rd Court of Appeals in support of that position.





OA 3.0

"Apple plans to build a $1 billion campus in Austin, Texas, that will create at least 5,000 jobs ranging from engineers to call-center agents while adding more luster to a Southwestern city that has already become a bustling tech hub."

ASSOCIATED PRESS – 12/13/18

Financials

PROGRAM EXPENSES TO DATE (2014-2018)
$18,665,250 TOTAL

ECONOMY (Recruiting, Business Retention & Expansion, Technology)

$9,249,929

TALENT (Education/Talent Attraction)

$5,392,769

PLACE (Advocacy, Mobility, Infrastructure)

$2,083,739

INVESTOR RELATIONS

$1,102,791

OPPORTUNITY FUND

$550,926

OA 4.0 STRATEGY DEVELOPMENT

$285,096

Regional Partners

- Austin
- Bastrop
- Buda
- Cedar Park
- Elgin
- Georgetown
- Hutto
- Jarrell
- Kyle
- Leander
- Liberty Hill
- Lockhart
- Pflugerville
- Rollingwood
- Round Rock
- San Marcos
- Smithville
- Taylor

HIGHLIGHTS

AUSTIN

- Austin City Council approved a new economic development policy to govern future incentive agreements for existing and new companies.
- Austin was selected as the location for the Army Futures Command, which will lead the Army's modernization efforts.
- Apple announced a $1B campus in Williamson County/City of Austin that could ultimately house up to 15,000 employees.
- Other significant corporate announcements came from Resideo, Facebook, Indeed, and PIMCO among others.

BASTROP

- Seton Healthcare Family broke ground on a $30 million 40,000-square-foot medical campus.
- Agilent Technologies announced a 15,000 square-foot expansion of its logistics center.
- The City of Bastrop is undergoing a complete development code rewrite, which will make development in Bastrop faster and easier to facilitate growth.

BUDA

- Buda welcomes three major medical facilities: Baylor Scott & White Health, a full-service medical clinic; Ascension Seton Health Center; and St. David's Emergency Center, a free-standing facility.
- Sunfield Station is constructing an indoor multi-use sports complex and sports retail center; the project will be around 60,000 square feet.

CEDAR PARK

- Voltabox is expanding by 20,000 square feet, doubling its current footprint.
- TIG constructed 100,000 square feet of speculative flex space in Scottsdale Crossing.
- Bell Boulevard, planned mixed-use redevelopment, entered into exclusive negotiations with RedLeaf Properties as the city's master developer partner.

ELGIN

- OnePoint Solutions purchased a 45,000 square-foot building, creating 50 new jobs.
- An assisted living provider purchased six acres and will create 60 new jobs.
- A $1 million Texas Capital Fund grant was used to complete a water/sewer extension on Roy Rivers Road.
- Triple Freeport Inventory Exemption now in place.
- MUDs were approved for about 3,500 new homes.

GEORGETOWN

- Georgetown and Williamson County approved a TIRZ agreement for Wolf Lakes, a 164-acre mixed-use development on IH-35.
- TIG announced a 140,000 square foot speculative development.
- Holt Caterpillar broke ground on a 60,000 square-foot facility with 129 new jobs.
- Wolf Crossing broke ground on a 600,000 square-foot retail/hotel development.

HUTTO

- The Co-Op District is underway with over 700,000 square feet planned for office, entertainment, retail, restaurants, and a new city hall.
- Innovation Business Park's spec building of 150,000 square feet is ready to be leased. Tenants include Paradigm Metals.
- JRS Company's 35,000-square-foot building is complete, bringing 70 new jobs.

JARRELL

- Brookshire Brothers grocery store opened.
- Williamson County Sheriff's Posse Rodeo announced Jarrell as permanent home.
- Jarrell Town Center Apartments and Jarrell Heights townhomes are under construction.
- Construction started on a new interstate overpass at CR305.
- A project to triple the city's wastewater capacity began.

KYLE

- Received $172 million in investment, including expansions for Austin Community College, Seton | Ascension, and the opening of Alsco.
- HPI & Hillwood constructed Hays Logistic Center, a 430,000-square-foot distribution and fulfillment center.
- Majestic Realty broke ground on the 40-acre multi-tenant Kyle Crossing Business Park, totaling 535,000 square feet.

LEANDER

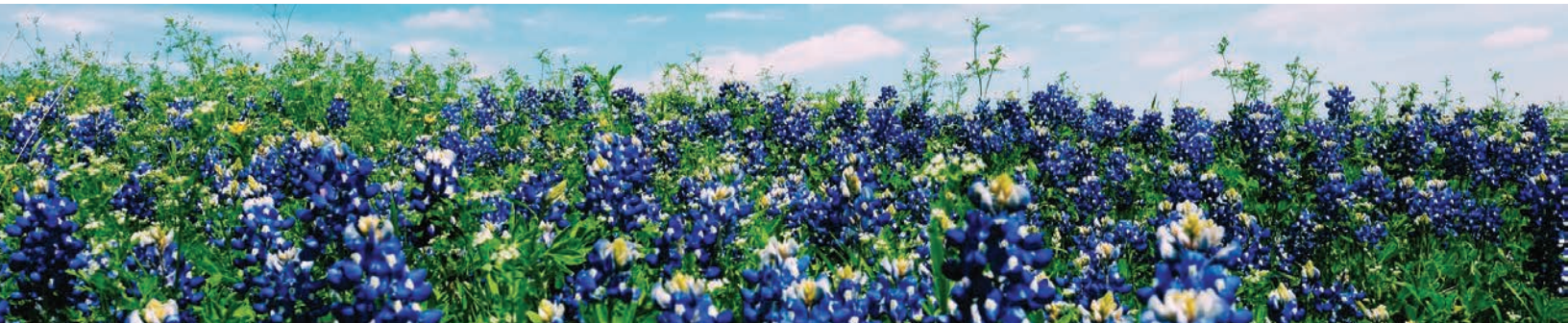
- Austin Community College opened the 2,500-student San Gabriel campus and 175-seat ACCelerator technology lab, with additional growth potential on 100 acres.
- The city's first hotel, Holiday Inn Express, is slated to open with 86 rooms.
- $15 million in bonds for infrastructure have been allocated toward a future downtown development in the city's Transit-Oriented District.

LIBERTY HILL

- Dairy Queen opened and AutoZone neared completion.
- Iron B Crossing opened the second of three 2,100-square-foot retail/office spaces.
- The Water Tower 21,000-square-foot retail center is under construction.
- Butler Farms neighborhood announced it will have 1,100 homes when completed.

LOCKHART

- Visionary Fiber Technologies (commercializing research from Texas State University) is the largest of $20 million of capital investments in the industrial sector.
- $150 million of healthcare, commercial and housing developments are underway.
- With 1.5 million visitors coming for Lockhart BBQ annually, the city plans investments into destination appeal.



PFLUGERVILLE

- 3D manufacturing company Essentium relocates and expands its headquarters, creating at least 170 new jobs.
- Real estate developer, Live Oak, opened a $14 million, 305,000 square-foot Class A industrial park.
- Developer IGX broke ground on over 200,000 square feet of industrial flex space in One Thirty Business Park.

ROLLINGWOOD

- Construction started on Rollingwood Center III, a five-story LEED Silver Class A office building set to deliver 128,000 square feet in 2019.
- Rollingwood was ranked the No. 1 Suburb to Raise a Family in Texas by Niche.com.
- Rollingwood completed a comprehensive branding effort.

ROUND ROCK

- Chatsworth Products Inc. opened a 34,000-square -foot facility with 50 employees.
- Chisholm Trail Trade Center, an industrial business park, will offer over 440,000 square feet of industrial space.
- BGE Inc will occupy 20,000 square feet in Frontera Crossing.

SAN MARCOS

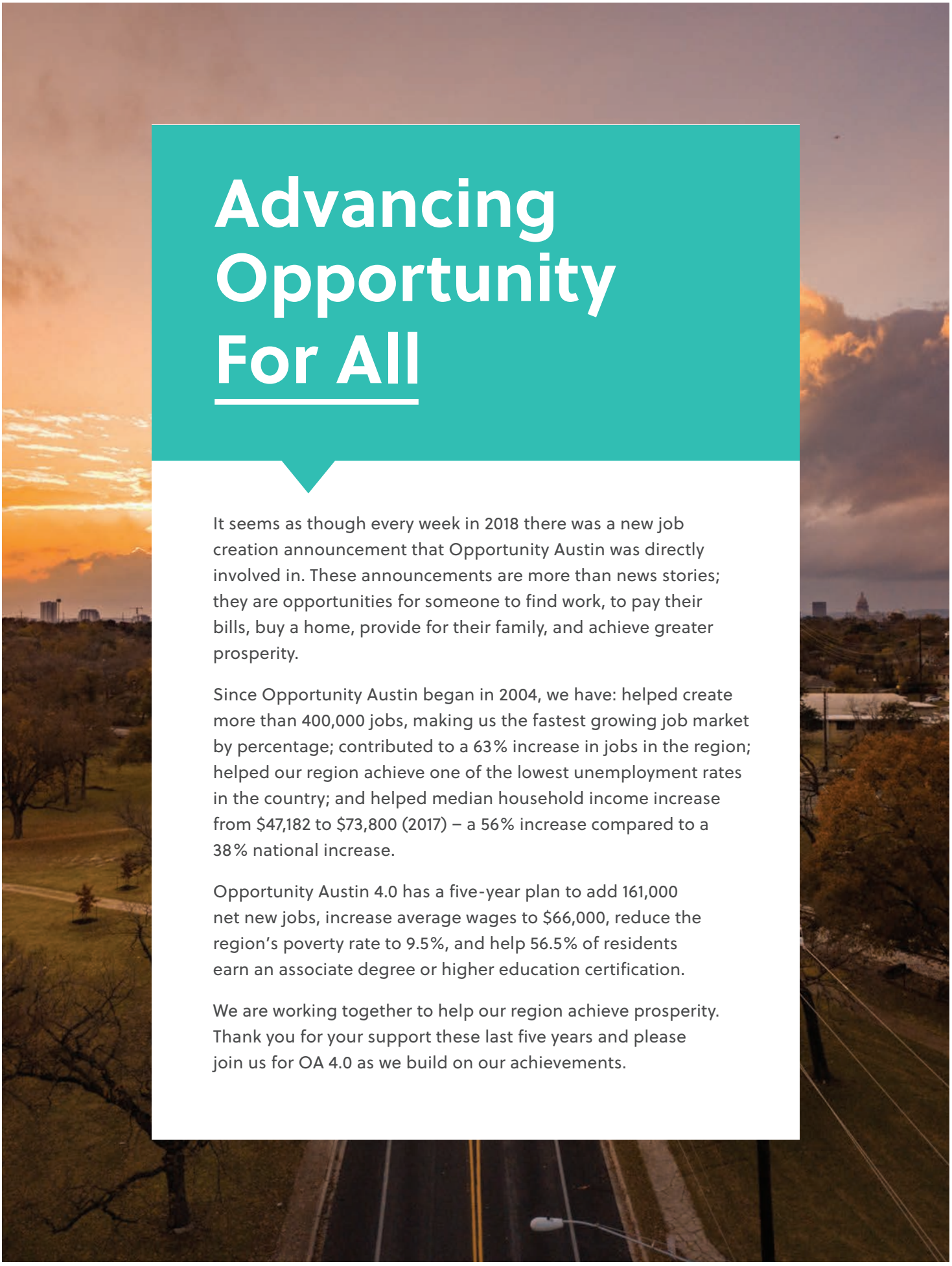
- Forbes name San Marcos as a "Best Place to Retire."
- Industry Week proclaims, "The Greater San Marcos region is transforming into the Texas Innovation Corridor."
- San Marcos has the highest population share of millennials (largest generation in U.S. workforce) in Texas according to US Census Bureau 2013-2017 ACS.

SMITHVILLE

- Mickelthwait Market & Grocery will open in spring 2019.
- 230 Properties, LLC announced plans to construct a 30-home subdivision.
- Quance Development, LLC will begin construction of the Sage House Country Inn.

TAYLOR

- RCR Rail Park LLC purchased 700 acres in an Opportunity Zone. Rail infrastructure will be focused on key industrial/distribution sites.
- St. Patricks of Texas acquired a 50,000-square -foot spec building and will create 25 new jobs initially, investing $8,000,000.
- ERCOT completed a 17,000 square foot training facility at its headquarters in Taylor.



Advancing Opportunity For All

It seems as though every week in 2018 there was a new job creation announcement that Opportunity Austin was directly involved in. These announcements are more than news stories; they are opportunities for someone to find work, to pay their bills, buy a home, provide for their family, and achieve greater prosperity.

Since Opportunity Austin began in 2004, we have: helped create more than 400,000 jobs, making us the fastest growing job market by percentage; contributed to a 63% increase in jobs in the region; helped our region achieve one of the lowest unemployment rates in the country; and helped median household income increase from $47,182 to $73,800 (2017) – a 56% increase compared to a 38% national increase.

Opportunity Austin 4.0 has a five-year plan to add 161,000 net new jobs, increase average wages to $66,000, reduce the region's poverty rate to 9.5%, and help 56.5% of residents earn an associate degree or higher education certification.

We are working together to help our region achieve prosperity. Thank you for your support these last five years and please join us for OA 4.0 as we build on our achievements.

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Pete Winstead
Shareholder, *Winstead PC*

Investors

OPPORTUNITY AUSTIN 3.0 LEAD INVESTORS

$100,000 and up ($20,000 minimum/year)

3M

AQUILA Commercial, LLC

Armbrust & Brown, PLLC

Ascension Seton

Austin American-Statesman

Austin Board of Realtors

Austin Commercial, LP

Austin Community College District

Austin Opera

Avison Young - Texas, LLC

Baker Botts LLP

Bank of America

BBVA Compass/BBVA Compass Foundation

Benchmark Development

Brandywine Realty Trust

Brookfield Residential

Capital Metropolitan Transportation Authority

CapRidge Partners, LLC

CBRE

Central Texas Regional Mobility Authority

Cielo Property Group

Cintra US

Circuit of the Americas

City of Austin / Austin Energy

CleanScapes, LP

Clinical Pathology Laboratories, Inc.

Cousins Properties Incorporated

Cushman & Wakefield

Cypress Real Estate Advisors, Inc.

D.R. Horton

Data Foundry

Delaware North Companies

Dimensional Fund Advisors, LP

DivcoWest Real Estate Investments

Downtown Austin Alliance

DPR Construction

Dynamic Systems, Inc.

Endeavor Real Estate Group

Forestar Group, Inc.

Frost

Graves, Dougherty, Hearon & Moody, PC

Greenberg Traurig, LLP

Griffis Residential

Hanger, Inc.

H-E-B Austin Regional Office

Hensel Phelps Construction Co.

Heritage Title Company of Austin

HFF

Hill & Wilkinson Construction Group

HNTB Corporation

HPI Real Estate Services and Investments

Husch Blackwell, LLP

IBC Bank

Independence Title

Jackson Walker, LLP

JE Dunn Construction

JMI Realty

JPMorgan Chase

Kuper Sotheby's International Realty

Lincoln Property Company

Live Oak

Locke Lord, LLP

Lower Colorado River Authority (LCRA)

Maxwell Locke & Ritter LLP / ML&R Wealth Management

Milestone Community Builders, LLC / Topfer Family Foundation

Norton Rose Fulbright LLP

NXP Semiconductors

Pape-Dawson Engineers, Inc.

Professional Janitorial Service

Randolph-Brooks Federal Credit Union (RBFCU)

RANGER Excavating, LP

Real Estate Council of Austin, Inc.

Riverside Resources

Samsung Austin Semiconductor, LLC

Scott, Douglass & McConnico, LLP

SpawGlass Contractors, Inc.

Spear Street Capital

Spire Realty Group, LP

St. David's HealthCare

Stantec

Stratus Properties

Stream Realty Partners - Austin, LP

Texas Gas Service

Texas Mutual Insurance Company

Texas State University

The Beck Group

TIER REIT, Inc.

Trammell Crow Company

UFCU

United Heritage Credit Union

University of Texas at Austin

Upland Software

Wells Fargo

White Construction Company

Winstead PC

Zydeco Development

OPPORTUNITY AUSTIN 3.0 ADVANCED INVESTORS

$50,000 to $99,999 ($10,000 minimum/year)

ABC Home & Commercial Services

American Bank, NA

American Campus Communities

AT&T

Austin Regional Clinic

BancorpSouth Bank

Bartlett Cocke General Contractors

Bastrop Economic Development Corporation

Bazaarvoice

Berkadia Commercial Mortgage LLC

Capital One Bank

Catellus Development Corporation

Charter Communications

Cirrus Logic

City of Georgetown - Economic Development Department

City of Hutto/EDC

Comerica Bank

Cypress Semiconductor

Deloitte, LLP

DLA Piper, LLP (US)

Edgenuity

Envolve Health

Greater San Marcos Partnership

GSC Architects

HDR Engineering, Inc.

HID Global

Hilton Austin

Howdy Honda

Intertech Flooring

JLL

Kinnser Software

LegalZoom

Luminex Corporation

Marsh Wortham

Metcalfe Wolff Stuart & Williams, LLP

Moore & Associates, Inc.

nFusion

Pflugerville Community Development Corporation

PlainsCapital Bank

Regions Bank

Round Rock Chamber

Schlosser Development Corporation

Slack Davis Sanger

STG Design, Inc.

Swinerton Builders

Taylor Economic Development Corporation

TEL

Tenura Holdings, Inc.

Terracon Consultants

Texas Capital Bank

Transwestern Development Company

US Anesthesia Partners - Central Texas

Vinson & Elkins LLP

Workplace Resource

Zapalac/Reed Construction Company, L.P.

OPPORTUNITY AUSTIN 3.0 INVESTORS

Up to $49,000 ($9,999 maximum/year)

360 Electrical Contractors, Inc.

9Gauge Partners, LLC

A Greater Austin Development Company, Ltd.

A+ Federal Credit Union

Access to Culture/ Sharon Schweitzer

ADP

Airco Mechanical, Ltd.

American Bank of Commerce

American Constructors, Inc.

Amplify Credit Union

Applied Materials, Inc.

Approved By Jake

Ardent Residential

Asuragen, Inc.

Austin Business Journal

Austin Hotel & Lodging Association

Baker Drywall Austin

Balcones Resources

Bank of Austin

Barshop & Oles Company

Bay & Associates, Inc.

BB&T

Benchmark Bank

Bergelectric Corporation

Berkshire Realty Holdings, LP

Biggs Plumbing and Mechanical Inc.

Blazier, Christensen, Browder & Virr, P.C.

Bonner Carrington

Borgelt Law

Bridgepoint Consulting/ Addison Group

Broaddus & Associates

Broadway Bank

Buda Economic Development Corporation

Buena Vista Foundation

Buffington Homes

BuildASign

Burks Digital Reprographics

Capform, Inc.

Capital Pumping, LP

Capitol Chevrolet

Cappello Capital Corporation

Cardno Haynes Whaley

Carollo Engineers, Inc.

Carr, Riggs & Ingram, LLC

Catapult Systems, LLC

Cathy Coneway (Stanberry & Associates)

Cedar Park Economic Development Corporation

Central National Bank

Christianson Air Conditioning & Plumbing, LLC

City of Kyle

City of Leander

City of Smithville

CLS Partners

Coleman & Associates

Community Impact Newspaper

Concordia University Texas

CTA Architects & Engineers

Customer Research International

CWS Apartment Homes

CWS Corporate Housing

Danze & Davis Architects, Inc.

David Petrick Company, Inc.

David Weekley Homes

DCA Construction, LP

Don Hewlett Chevrolet Buick Inc.

Door Number 3 (DISCONTINUED 3.0)

Doucet & Associates

DuBois Bryant & Campbell

Elgin Economic Development Corporation

Elizabeth Christian Public Relations, LLC

Ellis & Salazar Garage and Body Shop

Emerson

Enoch Kever, PLLC

Equitable Commercial Realty (ECR)

Ernst & Young, LLP

ETS-Lindgren

Farmers Insurance Group of Companies

First United Bank

Flieller, Kruger, Skelton & Plyler, PLLC

Flynn Construction, Inc.

Focus Strategies Investment Banking

Four Seasons Hotel Austin

FourT Realty

Fox Service Company

Frost Insurance

Gemalto

Gensler

Glass & Company, Certified Public Accountants, PC

Google, Inc.

Gottesman Residential Real Estate

Goveia Commercial Real Estate

Grande Communications

Granite Properties of Texas

Gray Engineering, Inc.

Group Solutions RJW

GSD&M

Haegelin Construction Company, Ltd.

Hagler & Kerr, LLC

Hahn Public Communications

Harvey-Cleary Builders

Hawkeye Partners, LP

HealthCare Facilities Development Corporation

Heldenfels Enterprises, Inc.

Higginbotham

Highland Resources, Inc.

Hill Country Electric Supply

Holtzman Partners, LLP

Home Builders Association of Greater Austin

Horizon Bank

Huston-Tillotson University

Hyatt Regency Austin

Imagecraft Exhibits

Independent Bank

Investors Alliance, Inc.

Ironwood Real Estate

J.R. Schneider Construction

Jack Nash & Wayne Burklund

Jarrell Economic Development Corporation

JMEG, LP

Jones & Carter, Inc.

Journeyman Construction, Inc.

K Friese & Associates

Karlin Real Estate

KEYE-TV Channel 42/CBS

Kimley-Horn and Associates, Inc.

Knight Office Solutions of Austin

KPMG LLP

Land Strategies, Inc.

Larry Peel Company

LASCO Acoustics and Drywall, Inc.

LEDIC Realty Company, LLC

Lennar Homes

Liberty Hill Economic Development Corporation (LHEDC)

LNV, Inc.

Lockhart Economic Development Corporation (LEDC)

Lott Brothers Construction Company, Ltd.

Luther King Capital Management

Marsh & McLennan Agency

Mathias Partners Commercial Real Estate

McGarrah Jessee

McGuyer Home Builders, Inc. "MHI"

McKinney Drilling Company

McLean & Howard, LLP

Meador & Jones

Mechanical Reps, Inc.

Moreland Properties

Morrison & Head, LP

Mr. Jerry M. Frey

Mr. Jimbo Cotton

Mtech/Comfort Systems USA

Mtech-Icon

Newmark Grubb Knight Frank

Newmark Knight Frank

Northstar Fire Protection

Norwood Tower LP

O'Connell Robertson

Oden Hughes, LLC

Office Furniture NOW!

Pfluger Associates Architects

PMB Helin Donovan, LLP

Post Properties, Inc.

Prosperity Bank

PulteGroup

R & R Limousine & Bus

Realty Austin

Rhode Partners

Rifeline

RKB Contractors, Inc.

Robert & Amy Thomas

Rockford Business Interiors

Rogers-O'Brien Construction Company

Rollingwood Community Development Corporation

RPS Klotz Associates

RS&H

Ryan Companies US, Inc.

Sabre Commercial, Inc.

SACHEM, Inc.

Santa Rita Ranch

Saunders, Norval, Pargaman & Atkins, LLP

Savills Studley

Siemens Industry, Inc.

Silicon Valley Bank

Simmons Bank (formerly Bank SNB)

Simon Property Group

Southside Bank

Southwest Strategies Group

Stellargy Services, LLC

Steve T. Matthews Company

Stewart Title of Austin, LLC

Strait Music Company

Studio 8 Architects, Inc.

Summit Commercial

SynerMark (formerly Kennedy Wilson)

TBG Partners, Inc.

TDIndustries

Teeple Partners, Inc.

Terry McDaniel & Company - Investment Counsel

Texas Document Solutions, Inc.

Texas Engineering Solutions

Texas Realty Capital, LP

The Brandt Companies, LLC

The Burt Group

The HT Group

The Marek Companies

The Nyle Maxwell Family of Dealerships

The Steam Team Cleaning and Restoration

Thomas Graphics, Inc.

Thrive, FP

ThyssenKrupp Elevators America

TIG Real Estate Services Inc.

Time Insurance Agency, Inc.

Titus Electrical Contracting, LP, a Division of the Titus Industrial Group

Tramor Properties

Trinity Real Estate Finance

TyRex Group, Ltd.

UBEO Business Services

United Commercial Realty

Urbanspace Real Estate + Interiors

USI Insurance Services

vcfo, Inc.

Visit Austin

Walmart

Walters Southwest

Watkins Insurance Group

Wattinger Company, Inc.

Weaver and Tidwell LLP

Wes Peoples Homes

Westlake Chamber of Commerce

Thank You!

Your investment in, and committment to, our region is what has made Opportunity Austin 3.0 successful over these last five years.

Austin Chamber

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