“Austin is the Best Place to Live in the U.S. in 2017”
U.S. NEWS AND WORLD REPORT, 2/7/2017
2017 was an incredible year for the Austin region. Throughout the area, our economic development programs and initiatives drove success to create new jobs, attract leading companies, foster innovation and entrepreneurship, support higher education, and make strides towards effective mobility and infrastructure challenges that inevitably accompany the region’s prosperity.

But none of this would have happened if it weren’t for you. Each one of you played a significant role in the progress we have made and look at how far we have come. The collective voice and work of our partners have helped our region become the “No. 1 Best Place to Live in the USA” by U.S. News and World Report; one of the “Best Cities for Job Seekers” by Indeed; and one of only four of the largest 100 U.S. metros “achieving inclusive economic growth” by the Brookings Institution.

By growing the life science industry, we proved to be a forward-thinking metro in 2017. The development of the Dell Medical School and Capital City Innovation helped secure Merck & Co., a global pharmaceutical company, and their decision to make Austin the location of its fourth global IT Hub. The new addition, which includes 600 new jobs, helps foster the community’s vision of healthcare by innovating and helping to improve the lives of Central Texans.

We proved the region has what it takes in terms of air travel. ABIA has the second fastest growth rate in North America and now ranks 29th in the U.S. with the most air travelers. The reason—Austin now has 70 non-stop destinations, up 10 from the previous year.

Our talent and education programs also made significant strides. The Austin Texas region led the state by 19 percentage points in terms of college readiness amongst high school seniors. We were also recognized as a national Talent Hub by the Lumina Foundation. The $350,000 grant allows us to help individuals with some college but no degree or credentials reach their higher educational goals.

On the state advocacy front, we partnered with several community organizations to defeat the discriminatory bathroom bill as well as supported replenishment of the Texas Enterprise Fund during the 85th Texas Legislative session. Locally, we were pleased to provide support for what was the overwhelming passage by voters of a $1 billion bond to secure the future of the Austin Independent School District. We also supported the successful passage of bonds in Leander ISD and Travis County.

As we enter the final year of our OA 3.0 program, we are focused on extending the previous strides made in the areas of economy, talent, and place, however, we must fight complacency. With Opportunity Austin 4.0 on the horizon, we must take a hard look at how far we’ve come and where we still need to go to make the Austin region work for everyone. Together, let’s continue to ensure opportunity for all.
“Austin is one of four metros to achieve inclusive economic growth”

BROOKINGS INSTITUTE, 4/27/2017
# 2017 SCORECARD

<table>
<thead>
<tr>
<th>Category</th>
<th>2017 Results</th>
<th>2014-2017</th>
<th>OA 3.0 Goals</th>
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<td>New Jobs</td>
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<td>Corporate Relocation Announcements</td>
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<td>Local Company Expansions</td>
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<td>Out of Region Visits</td>
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<tr>
<td>Prospect Visits to Central Texas</td>
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<td>509</td>
<td>250</td>
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<tr>
<td>Regional Retention Surveys</td>
<td>565</td>
<td>1,653</td>
<td>1,500</td>
</tr>
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</table>

## POVERTY RATES DECLINED THROUGHOUT THE REGION

*(City of Austin; Travis County; Austin MSA)*

### Total Poverty Rate

![Graph of Total Poverty Rate](image)

### Childhood Poverty Rate

![Graph of Childhood Poverty Rate](image)

*Source: U.S. Census Bureau, American Community Survey.*
<table>
<thead>
<tr>
<th>COMPANY</th>
<th>EMPLOYMENT</th>
<th>EMPLOYEE COMPENSATION (MILLIONS)</th>
<th>TOTAL ECONOMIC IMPACT (MILLIONS)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Direct</td>
<td>Indirect/Induced</td>
<td>Total</td>
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<tr>
<td>Acessa Health</td>
<td>20</td>
<td>37</td>
<td>57</td>
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<tr>
<td>Alegion</td>
<td>25</td>
<td>57</td>
<td>82</td>
</tr>
<tr>
<td>Alsco Linen •</td>
<td>250</td>
<td>95</td>
<td>345</td>
</tr>
<tr>
<td>American Advisors Group</td>
<td>150</td>
<td>214</td>
<td>364</td>
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<tr>
<td>ArterisIP</td>
<td>15</td>
<td>16</td>
<td>31</td>
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<tr>
<td>Association of British Healthcare Industries •</td>
<td>10</td>
<td>9</td>
<td>19</td>
</tr>
<tr>
<td>Babson Diagnostics •</td>
<td>20</td>
<td>39</td>
<td>59</td>
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<tr>
<td>Blue Prism</td>
<td>10</td>
<td>15</td>
<td>25</td>
</tr>
<tr>
<td>Bright Pearl •</td>
<td>40</td>
<td>61</td>
<td>101</td>
</tr>
<tr>
<td>CallFire •</td>
<td>25</td>
<td>38</td>
<td>63</td>
</tr>
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<td>Carnegie Technologies</td>
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<td>Coast Flight Training</td>
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<td>11</td>
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<td>25</td>
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<td>63</td>
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<td>30</td>
<td>46</td>
<td>76</td>
</tr>
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<td>EPSG •</td>
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<td>121</td>
</tr>
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<td>Ericsson •</td>
<td>120</td>
<td>127</td>
<td>247</td>
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<tr>
<td>Farsoon Technologies •</td>
<td>30</td>
<td>40</td>
<td>70</td>
</tr>
<tr>
<td>Forte Medical •</td>
<td>12</td>
<td>16</td>
<td>28</td>
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<tr>
<td>Francis Renewable Energy •</td>
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<td>45</td>
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<td>Granite &amp; Stone</td>
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<td>113</td>
<td>263</td>
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<tr>
<td>Heartland Acoustics &amp; Interiors •</td>
<td>30</td>
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<td>54</td>
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<td>Hyllion</td>
<td>20</td>
<td>30</td>
<td>50</td>
</tr>
<tr>
<td>Irby Construction •</td>
<td>8</td>
<td>11</td>
<td>19</td>
</tr>
<tr>
<td>Jask</td>
<td>50</td>
<td>76</td>
<td>126</td>
</tr>
</tbody>
</table>

‡ Tracked projects are those creating at least 10 jobs or locating into at least 10,000 square feet. This company created fewer than 10 jobs, but is occupying a new 14,000 square foot facility.
<table>
<thead>
<tr>
<th>COMPANY</th>
<th>EMPLOYMENT</th>
<th>EMPLOYEE COMPENSATION (MILLIONS)</th>
<th>TOTAL ECONOMIC IMPACT (MILLIONS)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Direct</td>
<td>Indirect/Induced</td>
<td>Total</td>
</tr>
<tr>
<td>Lepide Software</td>
<td>50</td>
<td>76</td>
<td>126</td>
</tr>
<tr>
<td>Living Spaces</td>
<td>100</td>
<td>134</td>
<td>234</td>
</tr>
<tr>
<td>Lobster Ink •</td>
<td>60</td>
<td>230</td>
<td>290</td>
</tr>
<tr>
<td>Merck &amp; Co. •</td>
<td>600</td>
<td>636</td>
<td>1,236</td>
</tr>
<tr>
<td>ModSquad •</td>
<td>60</td>
<td>55</td>
<td>115</td>
</tr>
<tr>
<td>MW Builders •</td>
<td>30</td>
<td>17</td>
<td>47</td>
</tr>
<tr>
<td>National Real Estate Solutions •</td>
<td>40</td>
<td>29</td>
<td>69</td>
</tr>
<tr>
<td>Nolan Ryan Beef</td>
<td>10</td>
<td>13</td>
<td>23</td>
</tr>
<tr>
<td>Northwestern Mutual “Innovation Lab”</td>
<td>30</td>
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<td>120</td>
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<tr>
<td>Peregrine Semiconductor</td>
<td>20</td>
<td>21</td>
<td>41</td>
</tr>
<tr>
<td>Purple</td>
<td>25</td>
<td>57</td>
<td>82</td>
</tr>
<tr>
<td>Qowisio •</td>
<td>10</td>
<td>11</td>
<td>21</td>
</tr>
<tr>
<td>ReFUEL4</td>
<td>10</td>
<td>9</td>
<td>19</td>
</tr>
<tr>
<td>Sage Green Life •</td>
<td>25</td>
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<td>61</td>
</tr>
<tr>
<td>Siemens Building Technologies</td>
<td>130</td>
<td>138</td>
<td>268</td>
</tr>
<tr>
<td>Smaller Earth •</td>
<td>30</td>
<td>14</td>
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<td>SOCi</td>
<td>15</td>
<td>23</td>
<td>38</td>
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<td>Urban Mining Co. •</td>
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<td>Veridia Diagnostics</td>
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<tr>
<td>ViaSat •</td>
<td>100</td>
<td>106</td>
<td>206</td>
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<tr>
<td>Viridis Learning •</td>
<td>50</td>
<td>76</td>
<td>126</td>
</tr>
<tr>
<td>Visual Lighting Technologies •</td>
<td>38</td>
<td>102</td>
<td>140</td>
</tr>
<tr>
<td>Volition America •</td>
<td>20</td>
<td>39</td>
<td>59</td>
</tr>
<tr>
<td>Walmart Tech Center •</td>
<td>60</td>
<td>136</td>
<td>196</td>
</tr>
<tr>
<td>Wisetek •</td>
<td>12</td>
<td>9</td>
<td>21</td>
</tr>
<tr>
<td>TOTAL</td>
<td>3,050</td>
<td>3,590</td>
<td>6,640</td>
</tr>
</tbody>
</table>

* Projects directly assisted by Greater Austin Chamber
LOCAL COMPANY EXPANSIONS & DIRECT NEW JOB ADDITIONS

- COMPANIES
- JOBS

2009: 2,115 companies, 35 new jobs
2010: 2,307 companies, 52 new jobs
2011: 54 companies, 55 new jobs
2012: 55 companies, 55 new jobs
2013: 55 companies, 63 new jobs
2014: 70 companies, 70 new jobs
2015: 82 companies, 82 new jobs
2016: 87 companies, 10,212 new jobs
2017: 87 companies, 10,212 new jobs
COMPANY RELOCATIONS & DIRECT NEW JOB ADDITIONS

- COMPANIES
- JOBS

<table>
<thead>
<tr>
<th>Year</th>
<th>Companies</th>
<th>Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>2009</td>
<td>17</td>
<td>547</td>
</tr>
<tr>
<td>2010</td>
<td>29</td>
<td>3,128</td>
</tr>
<tr>
<td>2011</td>
<td>34</td>
<td>3,779</td>
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<tr>
<td>2012</td>
<td>31</td>
<td>7,047</td>
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<td>2013</td>
<td>51</td>
<td>5,131</td>
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<tr>
<td>2014</td>
<td>64</td>
<td>8,380</td>
</tr>
<tr>
<td>2015</td>
<td>53</td>
<td>5,098</td>
</tr>
<tr>
<td>2016</td>
<td>50</td>
<td>4,814</td>
</tr>
<tr>
<td>2017</td>
<td>51</td>
<td>3,050</td>
</tr>
</tbody>
</table>

Number of companies and jobs added each year from 2009 to 2017.
INNOVATION

2017 A-LIST WINNERS

The Austin A-List of the Hottest Start Ups recognizes the most promising and cutting-edge innovators in the Austin region to support the addition of venture capital and talent to our area.

Emerging
Received less than $1M in funding for revenue under $1M

Banyan Water
Uses the power of data and analytics to deliver water savings to commercial real estate customers.

Convey
Helps the world’s largest businesses reduce costs, improve visibility, and transform transportation into a competitive advantage.

data.world
Helps people host and share their data, collaborate with their team, and capture context and conclusions as they work.

Maggie Louise Confections
Brings haute couture designs to the world of chocolate.

Orca
Accelerates the rate at which organizations update their applications and infrastructure through software configuration management.

EverlyWell
Brings modern and convenient lab testing into the hands of customers to take easier control of their health.

Growth
Received funding between $1M-$10M for revenue of $1M-$20M

Aceable
Provides a mobile platform for certification and training courses ranging from drivers education to real estate continuing education.

Digital Pharmacist
Works with the National Community Pharmacy Association and thousands of community, specialty, and retail pharmacies to engage with millions of patients across digital platforms.

Dropoff
Modernizes the standards of same-day delivery by offering businesses a superior experience built on convenience, reliability, and unmatched customer service.

High Brew Coffee
Serves up an elevated coffee experience by crafting premium ready-to-drink cold brew coffee made from 100% Direct Trade Arabica beans.

Opcity
Utilizes an agent matching and lead optimization platform that helps generate real estate leads for realtors while boosting their ROI.

Tenfold
Helps companies integrate customer data in real-time for better customer service and conversations.
Scale

Received funding above $10M for revenue of $20M+

**Certain Affinity**
Operates a video game development studio known for creating innovative, high quality games.

**Drillinginfo**
Delivers business critical insights to oil and gas industries through a state of the art SaaS platform built on industry leading data and energy analytics.

**FloSports**
Leverages live digital sports and original content across a network of 20+ sites focused on live, on-demand coverage, original documentaries, and breaking news.

**Pivot3**
Delivers smarter hyper converged infrastructure for high performance Enterprise IT workloads.

**Tiff’s Treats**
Specializes in bringing hot, fresh-from-the-oven cookies and brownies to hungry treat lovers everywhere.

**VENTURE CAPITAL FUNDING ACTIVITY**

Source: PwC/CB Insights MoneyTree Report.
TALENT

“Best Cities for Job Seekers”

INDEED, 5/1/2017
EDUCATION

DTC70 PARTNERSHIP HIGHLIGHTS

Meeting Workforce Needs
Through our Direct to College 70 (DTC70) program, the Lumina Foundation recognized Austin as one of 17 communities across the country as a national Talent Hub. The $350,000 grant is intended to help 70,000 individuals reach their educational goals. The effort is in partnership with the Austin Community College and Western Governors University.

Countdown to College
For the past five years, the Austin Chamber and its regional partners have worked to achieve the goal of 70 percent direct to college enrollment rate. In 2017, the Austin Chamber and its allies came close to reaching their goal. About 65 percent of high school seniors in the Class of 2016 enrolled into college—up one percentage point compared to the senior Class of 2015 at 64 percent. The State of Texas college enrollment rate remains at 49 percent.

Leading by Example
Through our regional ISD partners, we increased college and career readiness rates amongst high school seniors to 58 percent, about 19 percent points above the State of Texas’ average (38 percent) for the Class of 2016. Programs such as the annual ACL Financial Aid Social Media Contest, allow students to communicate the importance of going to college with their friends and classmates. This program is in partnership with C3 Presents and the Austin City Limits (ACL) Music Festival.
INVESTING IN EDUCATION

Since 2006, the Austin Chamber has partnered with local colleges and our regional ISD partners to increase college enrollment of Central Texas students. During this time, nearly 200,000 students were educated on the importance of college and FAFSA (Free Application for Federal Student Aid) submissions for the Class of 2017 topped the state at 70 percent during Q4—10 percentage points higher than the Class of 2016.

COLLEGE IN SIGHT

The Chamber helped to create CollegeinSight.com to make it even easier for students and families to pay for college, especially with new advance filing deadlines in 2017.

FINANCIAL AID IS CLOSER THAN YOU THINK
Q1 FIRST TIME FAFSA FILINGS

<table>
<thead>
<tr>
<th>Year</th>
<th>Filings</th>
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<tbody>
<tr>
<td>2017</td>
<td>16,413</td>
</tr>
<tr>
<td>2016</td>
<td>12,319</td>
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<tr>
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<td>2011</td>
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<td>2010</td>
<td>10,361</td>
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<td>2009</td>
<td>8,604</td>
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<td>2008</td>
<td>6,713</td>
</tr>
<tr>
<td>2007</td>
<td>5,662</td>
</tr>
<tr>
<td>2006</td>
<td>5,579</td>
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</tbody>
</table>

FINANCIAL IMPACT OF FAFSA FILINGS

BASED ON AVERAGE AID AWARD (IN MILLIONS)

<table>
<thead>
<tr>
<th>Year</th>
<th>Impact</th>
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<tbody>
<tr>
<td>2017</td>
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<tr>
<td>2016</td>
<td>$133.0</td>
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<td>2007</td>
<td>$51.0</td>
</tr>
<tr>
<td>2006</td>
<td>$50.2</td>
</tr>
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</table>
“A recent analysis by the chamber found almost 14,000 postings for jobs that pay $30,000 to $60,000 annually — 35 percent of all open positions in the region.”

AUSTIN AMERICAN-STATESMAN 5/21/2017
As passenger traffic at Austin-Bergstrom International Airport (ABIA) continues to increase, the OA Air Services Task Force works to further expand and garner international non-stop flights that both tourists and businesses can enjoy.

In 2017, there were 10 new non-stop flights, including additional service from Condor Airlines, ViaAir, and Norwegian Air. There is now nonstop service to over 70 destinations up from 60 in 2016. This includes travel from Austin to domestic and international destinations. In addition to Mexico, Canada, and the Caribbean, ABIA has seasonal scheduled service to Frankfurt and two special routes: Amsterdam (Delta) and Stockholm (SAS) during SXSW 2018. In March 2018, Norwegian Air planned to provide service to London (Gatwick Airport) and British Airways continues to invest heavily in the Austin market by upgrading to a completely refurbished and modernized 747 aircraft.

Nearly 14 million passengers used ABIA in 2017, up about 12 percent from 2016. ABIA has the second highest growth rate in North America for international passengers.
SUPPORTING TRANSPARENCY ON TRANSPORTATION PROJECTS

Throughout 2017, the Austin Chamber supported collaboration on transportation projects that could help the Austin region work better, plan better, and be more competitive for state transportation dollars.

An example of this was the adoption of new selection criteria the Capital Area Metropolitan Planning Organization (CAMPO) supported as part of their 2040 Transportation Plan. CAMPO in 2018 is expected to allocate nearly $400 million for regional transportation projects over the next four-year time period. The criteria ensures the selection process is transparent and offers an equal playing field with other metropolitan areas across the state.

TNCs RETURN AFTER CHAMBER SUPPORTED STATE LEGISLATION

Transportation network companies like Uber and Lyft are once again operating in Austin thanks to legislation signed into law by Governor Abbott in May of 2017. The legislation provided a statewide framework to regulate ridesharing companies. The Austin Chamber supported the legislation publicly and through conversations and correspondence with legislators. The Chamber continues to work closely with innovative mobility companies on technologies like autonomous vehicles and other initiatives to reduce congestion on roads throughout Central Texas.

MOPAC NORTH COMPLETED

The Austin Chamber has supported the completion of MoPac North to significantly relieve congestion in Central Texas. Transportation is the second highest cost amongst families in the Austin region. Commissioned by the Central Texas Regional Mobility Authority in 2013, the $137 million dollar project was developed to alleviate Austin commuters’ time on the north-south highway by creating one managed lane northbound and another going southbound. The express lanes project opened in 2017 expanding from north of Lady Bird Lake to RM 2222 and Far West Boulevard. The Northbound lane, north of RM 2222 to Parmer Lane opened in 2016.
MOBILITY CHOICES TODAY

More needed for region’s future
“Austin ranks 1st for talent according to ‘Innovation that Matters’ study examining the health of startup communities in 25 leading innovation centers across the U.S.”

U.S. CHAMBER OF COMMERCE, 10/13/17
FINANCIALS

PROGRAM EXPENSES TO DATE (2014-2017)
$14,789,055 TOTAL

5 YEAR PLAN
$20,000,000 TOTAL

ECONOMY (Recruiting, Business Retention & Expansion, Technology)

$7,387,406
$9,706,929

TALENT (Education/Talent Attraction)

$4,374,082
$6,159,590

PLACE (Advocacy, Mobility, Infrastructure)

$1,426,311
$2,517,053

INVESTOR RELATIONS

$863,920
$1,066,429

OPPORTUNITY FUND

$514,926
$550,000
REGIONAL PARTNERS

Austin
Bastrop
Buda
Cedar Park
Elgin
Georgetown
Hutto
Jarrell
Kyle
Leander
Liberty Hill
Lockhart
Pflugerville
Round Rock
San Marcos
Smithville
Taylor
HIGHLIGHTS

AUSTIN
› Merck & Co. announces Austin as location for its 4th Global IT Hub with 600 jobs.

› HomeAway announces expansion into 16-story office tower in the Domain that can house 2,000 more employees.

› Indeed expands to the Domain with plans to hire 1,500 more employees.

› Facebook leases 10 floors, downtown, at Third+Shoal.

BASTROP
› Seton Healthcare Family plans to invest $30 million to construct a new 40,000 square foot medical campus.

› The Bastrop Economic Development Corporation (BEDC) earns the 2017 Silver Excellence in Economic Development Award for Bastrop’s Youth Career Day.

› The BEDC, with FiberLight, LLC, bring gigabit fiber to the Bastrop Business & Industrial Park.

BUDA
› Exeter Buda Land L.P. announces plans for construction of 600,000 square feet of industrial/warehouse space.

› Deep Eddy Vodka moves into its Buda facility creating or retaining over 40 jobs.

› Buda is inducted into the Texas Main Street Program.

CEDAR PARK
› Visual Lighting Technology relocates operations from California and creates 30 jobs.

› Innovative Funding Services relocates its headquarters and will employ 200 people.

› Hyliion, Inc. plans to relocate from Pennsylvania creating 220 jobs.

ELGIN
› Seton Healthcare Family will construct a 5,000 square foot clinic with future expansion plans. The City and Economic Development Corporation purchased 60 acres for the project and are constructing road infrastructure that will also provide access to an adjacent 80-acre business park.

› 400 new homes are platted and permits are issued for another 1,500 new homes.

GEORGETOWN
› The city’s conversion to 100% renewable energy is featured in former Vice President Al Gore’s “An Inconvenient Sequel” and James Redford’s “Happening”.

› Holt Cat announces plans to construct a 60,000 square foot facility creating 129 new jobs.

› Major projects underway include the Wolf Crossing and Wolf Lakes retail developments and the Southwest Bypass.
Hutto

- The Co-Op District is underway with over 500,000 square feet planned for office, entertainment, retail, restaurants and a new City Hall.
- Innovation Business Park plans construction of 150,000 square feet of spec industrial space and ultimate buildout of about one million square feet.
- JRS Company announces plans to relocate into 35,000 square feet.

Jarrell

- Sun Fresh Markets store and Tractor Supply open.
- Calumet breaks ground for subdivision with 275 new homes.
- Between 2001 and 2016, gross sales subject to sales tax grew from $9 million to $51 million.
- Work commences on the widening of IH-35 overpasses at north and south ends of the city.

Kyle

- Seton Medical Center Hays undertakes $26M expansion of 5th floor buildout and maternity wing.
- Twelve master-planned developments representing 40,000 residential lots are planned.
- Investment in downtown continues as new business owners remodel establishments.

Leander

- Texas Bullion Depository will provide up to 300 jobs at the state’s new gold storage facility, trading and authentication services facility.
- St. David’s HealthCare opens emergency care facility on its 52-acre campus project.
- The city’s innovative Old Town Incentive program assists four new businesses to open.

Liberty Hill

- JKB Construction opens its new headquarters and Baker Triangle opens its new office.
- Iron B Crossing opens the first of four 2,100 square foot retail/office spaces.
- 650 residential permits are issued.
LOCKHART
› Six industrial projects with nearly 100 jobs are announced.
› Over $50 million of healthcare, manufacturing and new housing projects are attracted.
› Lockhart, the BBQ Capital of Texas, attracts 1.5 million visitors annually.

PFLUGERVILLE
› Accent Food Services locates national headquarters into 55,000 square feet.
› MW Builders locates headquarters and builds $4.8 million facility creating 30 jobs.
› Baylor Scott & White breaks ground on new 97,474 square foot hospital with over 125 jobs.

ROUND ROCK
› Veridia Diagnostics opens 36,000 square foot facility with 100 employees.
› EastGroup Properties plans to invest over $7 million for two new spec industrial buildings.
› The District, a $200 million residential and commercial center, will offer one million square feet of mixed-use space.

SAN MARCOS
› Urban Mining Company announces new headquarters and manufacturing facility, creating 100 jobs.
› The Greater San Marcos Partnership helps obtain Triple Freeport Designation for full two-county region.
› San Marcos was ranked as best “American City to Visit” and “American Small City to Move to” by Thrillist.

SMITHVILLE
› Capella Commercial announces 42-acre Planned Development District.
› Hurta Land, Inc. plans to construct a 50-home subdivision.
› Regency Integrated Health Services (in partnership with the Smithville Regional Hospital Authority) announces 120-bed nursing home facility.

TAYLOR
› Hart Components plans to construct 80,000 square foot truss manufacturing facility, creating 70 new jobs.
› Valero Corporation plans to construct a $40 million regional fueling facility.
After the dot-com bust, the case for business engagement was clear, as was the need for a strategy to ensure economic sustainability in the Austin region.

In 2004, the Greater Austin Chamber successfully researched, built, and launched Opportunity Austin, which continues to invest in the economic longevity of the Austin region. The comprehensive program consists of more than 400 regional investors that work together in economic activities that keep the metropolitan area working. The success of Opportunity Austin ultimately positioned the Austin region to weather the economic storm being “last-in” and “first-out” of the Great Recession. Since 2004, the latest figures show 382,800 net new jobs and regional payrolls increased by $22 billion.

As we ready our region for the next decade, Opportunity Austin 4.0 is designed to continue our success by supporting job creation, employability, and economic prosperity for all. The new five-year plan strives to add 161,000 net new jobs, increase average wages to $66,000, reduce the region’s poverty rate to 9.5%, and help 56.5% of residents earn their associates degrees or higher education certification.

We look forward to rolling up our sleeves and getting to work with you on this next journey of Opportunity Austin 4.0.
### 2017 BOARD

**Chair**
Kerry Hall  
President, Austin Region,  
*Texas Capital Bank*

**Immediate Past Chair**
Phil Wilson  
General Manager,  
*Lower Colorado River Authority (LCRA)*

**Vice Chairman**
Casey Dobson  
Partner, *Scott, Douglass & McConnico*

**Treasurer**
Donnie Williams  
SVP – Correspondent Banking & Business Development,  
*Horizon Bank*

**General Counsel/Assistant Secretary**
Matthew Dow  
Partner, *Jackson Walker LLP*

**President/Secretary**
Mike Rollins  
President, *Greater Austin Chamber of Commerce*

**Austin Chamber Chair**
Ellen Wood  
CEO, *vcfo*

**Chamber Immediate Past Chair**
Tony Budet  
President/CEO, *UFCU*

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<th>Terms Expiring</th>
<th>December 31, 2017</th>
<th>Terms Expiring</th>
<th>December 31, 2018</th>
<th>Terms Expiring</th>
<th>December 31, 2019</th>
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| Mark Curry     | Community Bank   | Tim Crowley    | Regional President –  
                 | President, *Wells Fargo* | Austin Region, *Frost* |
| Casey Dobson   | Partner, *Scott, Douglass & McConnico* | Matthew Dow   | Partner, *Jackson Walker LLP* |
| Adam Hauser    | President & CEO, *Meals on Wheels and More* | Greg Fenves  | President, *The University of Texas at Austin* |
| Jim Jarrett    | Vice President - Operations, *Texas Gas Service* | Laura Gottesman | Owner, *Gottesman Residential Real Estate* |
| Chuck Lipscomb | Vice President - Business Development Director, *JE Dunn Construction* | Tim Hendricks | Senior Vice President, *Cousins Properties Incorporated* |
| Elysia Ragusa  | International Director, *Jones Lang LaSalle* | Joe Holt  | Chairman, Austin Region, *JPMorgan Chase Bank* |
| Don Reese      | Principal/President, *Riverside Resources* | Chad Marsh  | Managing Principal, *Endeavor Real Estate Group* |
| Richard Ridings | Vice President, *HNTB Corporation* | Rick Whiteley | Executive Director, *Cushman & Wakefield* |
| Pete Winstead  | Shareholder, *Winstead PC* | Howard Yancy  | President, *Zydeco Development* |
| Pike Powers    | Director Emeritus | Howard Yancy | President, *Zydeco Development* |
|                |                  |                |                  |                |
INVESTORS

LEAD INVESTORS
$100,000 and up ($20,000 minimum/year)

3M
AQUILA Commercial, LLC
Armbrust & Brown, PLLC
Austin American-Statesman
Austin Board of Realtors
Austin Commercial, LP
Austin Community College District
Avison Young
Baker Botts, LLP
Bank of America
BBVA Compass
BBVA Compass Foundation
The Beck Group
Benchmark Development &
Momark Development, LLC
Brandywine Realty Trust
Brookfield Residential
Capital Metropolitan
Transportation Authority
CapRidge Partners, LLC
CBRE, Inc. and Trammell
Crow Company
Central Texas Regional
Mobility Authority
Cielo Property Group
Cintra US
Circuit of the Americas
City of Austin/Austin Energy
CleanScapes, LP
Clinical Pathology Laboratories, Inc.
Cousins Properties Incorporated
Cushman & Wakefield
Cypress Real Estate Advisors, Inc.
D.R. Horton - Austin
Data Foundry
Delaware North Companies
Dimensional Fund Advisors, LP
DivcoWest Services LLC
Downtown Austin Alliance
DPR Construction
Dynamic Systems, Inc.
Endeavor Real Estate Group
Forestar Group, Inc.
Friends of Austin Opera
Frost
Garza EMC
Graves, Dougherty,
Hearon & Moody, PC
Greenberg Traurig, LLP
Griffis Residential
Hanger, Inc.
H-E-B Austin Regional Office
Hensel Phelps Construction Co.
Heritage Title Company of Austin
HFF
Hill & Wilkinson Construction Group
HNTB Corporation
HPI Real Estate Services
and Investments
Husch Blackwell, LLP
IBC Bank
Independence Title
Jackson Walker, LLP
JE Dunn Construction
JMI Realty
JPMorgan Chase
Kuper Sotheby's International Realty
Lincoln Property Company
Live Oak - Gottesman
Locke Lord, LLP
Lower Colorado River
Authority (LCRA)
Maxwell Locke & Ritter, LLP/
ML&R Wealth Management LLC
MET Center / Zydeco Development
Milestone Community Builders, LLC & Topfer Family Foundation
Norton Rose Fulbright
NXP Semiconductors
Professional Janitorial Service
Randolph-Brooks Federal Credit Union (RBFCU)
RANGER Excavating, LP
Real Estate Council of Austin, Inc.
Riverside Resources
Samsung Austin Semiconductor
Scott, Douglass & McConnico, LLP
Seton Healthcare Family
Silverback Enterprise Group
(Upland Software) (Nighthawk)
(Visionael Corporation)
SpawGlass Contractors, Inc.
Spear Street Capital
Spire Realty Group, LP
St. David's HealthCare
Stantec
Stratus Properties
Stream Realty Partners – Austin, LP
Texas Gas Service

Texas Mutual Insurance Company
Texas State University
TIER REIT, Inc.
United Heritage Credit Union
University Federal Credit Union
The University of Texas at Austin
Wells Fargo
White Construction Company
Winstead PC
ADVANCED INVESTORS

$50,000 to $99,999 ($10,000 minimum/year)

ABC Home & Commercial Services
American Bank, NA
American Campus Communities
AT&T
Austin Regional Clinic (Covenant Management Systems)
Bartlett Cocke General Contractors
Bastrop Economic Development Corporation
Bazaarvoice
Berkadia Commercial Mortgage LLC
Capital One Bank
Capitol Anesthesiology Association
Catellus Development Corporation
Cenpatico (Centene)
Charter Communications
Cirrus Logic
City of Georgetown - Economic Development Department
City of Hutto
Comerica Bank
Cypress Semiconductor
Deloitte, LLP
DLA Piper LLP (US)
Edgenuity
First State Bank Central Texas
Greater San Marcos Partnership
GSC Architects
HDR Engineering, Inc.
HID Global
Hilton Austin
Howdy Honda
Intertech Flooring
JLL
Kinnser Software
LegalZoom
Luminex Corporation
Metcalf Wolff Stuart & Williams, LLP
Moore & Associates
Munday Enterprises
nFusion
Pflugerville Community Development Corporation
PlainsCapital Bank
Regions Bank
Round Rock Chamber
Schlosser Development Corporation
Slack & Davis, LLP
STG Design, Inc.
Swinerton Builders
Taylor Economic Development Corporation
Tenura Holdings, Inc.
Terracon Consultants
Texas Capital Bank
Tokyo Electron US Holdings
TRANSWESTERN
Vinson & Elkins LLP
Workplace Resource
Wortham Insurance & Risk Management
Zapalac/Reed Construction Company, L.P.
## INVESTORS

*Up to $49,000 ($9,999 maximum/year)*

<table>
<thead>
<tr>
<th>360 Electrical Contractors, Inc.</th>
<th>Barshop &amp; Oles Company</th>
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</thead>
<tbody>
<tr>
<td>9Gauge Partners, LLC</td>
<td>Bay &amp; Associates, Inc.</td>
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<tr>
<td>A+ Federal Credit Union</td>
<td>BB&amp;T (Branch Banking and Trust Co)</td>
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<td>Access to Culture / Sharon Schweitzer</td>
<td>Mr. Rudy Belton/Belco Equities, Inc.</td>
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<td>Active Power</td>
<td>Benchmark Bank</td>
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<td>ADP</td>
<td>Bergelectric Corporation</td>
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<td>Airco Mechanical, Ltd.</td>
<td>Berkshire Realty Holdings, LP</td>
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<td>Amelia Bullock Realtors, Inc.</td>
<td>Biggs Plumbing and Mechanical Inc.</td>
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<td>American Bank of Commerce</td>
<td>Blazier, Christensen, Browder &amp; Virr, P.C.</td>
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<td>American Constructors, Inc.</td>
<td>Bonner Carrington, LLC</td>
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<td>Amplify Credit Union</td>
<td>Borgelt Law</td>
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<td>anthonyBarnum Public Relations, LLC</td>
<td>The Brandt Companies, LLC</td>
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<td>Applied Materials, Inc.</td>
<td>Bridgepoint Consulting, LLC</td>
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<td>Approved By Jake</td>
<td>Broaddus &amp; Associates</td>
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<td>ARA, A Newmark Company</td>
<td>Broadway Bank</td>
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<td>Ardent Residential</td>
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<td>Austin Business Journal</td>
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<td>Austin Convention &amp; Visitors Bureau, Inc.</td>
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<td>Austin Hotel &amp; Lodging Association</td>
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<td>Coleman &amp; Associates</td>
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<td>CTA Architects &amp; Engineers</td>
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<td>Customer Research International</td>
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<td>Doucet &amp; Associates</td>
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<td>Gray Engineering, Inc.</td>
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<td>Elizabeth Christian Public Relations, LLC</td>
<td>Group Solutions RJW</td>
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<td>Ellis &amp; Salazar Garage and Body Shop</td>
<td>GSD&amp;M</td>
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<td>Emerson Process Management</td>
<td>Haegelin Construction Company, Ltd.</td>
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<td>(Fisher-Rosemount Systems)</td>
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<td>Equitable Commercial Realty (ECR)</td>
<td>Harvey-Cleary Builders</td>
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<td>Hawkeye Partners, LP</td>
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<td>ETS-Lindgren</td>
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<td>Mr. Jerry M. Frey</td>
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<td>Imagecraft Exhibits</td>
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McGuyer Homebuilders, Inc. “MHI”
McKinney Drilling Company
McLean & Howard, LLP
Meador & Jones
Mechanical Reps, Inc.
Moreland Properties
Morrison & Head, LP
Mtech/Comfort Systems USA
Jack Nash & Wayne Burklund
Newmark Grubb Knight Frank
Northstar Fire Protection
The Nyle Maxwell Family of Dealerships
O’Connell Robertson
Oden Hughes, LLC
Office Furniture NOW!
Pape-Dawson Engineers, Inc.
Pfluger Associates Architects
PMB Helin Donovan, LLP
Post Properties, Inc.
Prosperity Bank
PulteGroup
R & R Limousine & Bus
Realty Austin
Rhode Partners
Rifeline
RKB Contractors, Inc.
Rockford Business Interiors (McCoy-Rockford)
Rogers-O’Brien Construction Company
Rollingwood Community Development Corporation
RPS Klotz Associates
RS&H
Ryan Companies US, Inc.
Sabre Commercial, Inc.
SACHEM, Inc.
Santa Rita Ranch
Saunders, Norval, Pargaman & Atkins, LLP
Savills Studley
Seaholm Power, LLC
Siemens Industry, Inc.
Silicon Valley Bank
Simon Property Group
SkylesBayne Company
Southside Bank
Staats Falkenberg & Partners, Inc.
Steam Team Cleaning and Restoration, The
Stellargy Services, LLC
Steve T. Matthews Company
Stewart Title of Austin, LLC
Strait Music Company
Studio 8 Architects, Inc.
Summit Commercial
TBG Partners, Inc.
TDIndustries
Teeple Partners
Terry McDaniel & Company - Investment Counsel
Texas Document Solutions, Inc.
Texas DPS Credit Union
Texas Engineering Solutions
Texas Realty Capital
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Robert and Amy Thomas
Thrive, F.P.
ThyssenKrupp Elevators America
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United Commercial Realty
Urbanspace Real Estate + Interiors
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Veritex Community Bank
Walmart
Walters Southwest
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Wattinger Company, Inc.
Weaver
Wes Peoples Homes
Westlake Chamber of Commerce
Yellow Cab Austin (Greater Austin Transportation)
“Austin is one of the Top 10 Metros in U.S. Clean Tech Leadership Index,”
CLEAN EDGE, 5/16/2017